

A close-up, slightly out-of-focus photograph of a young boy in the foreground, looking upwards and to the right with a slight smile. In the background, another child is visible, looking directly at the camera. The background is a soft-focus outdoor setting with green foliage.

# 2012 ANNUAL REPORT



WORKSHOP  
FOR CIVIC  
INITIATIVES  
FOUNDATION

supporting initiative communities

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# Table of Contents:

1. Letter from the Board of Trustees and the Executive Director.....	4
2. 2012 Developments .....	6
3. Programs and Funds .....	12
4. Donors and Partners .....	32
5. Structure and Staff .....	42
6. Financial Report .....	46



## Letter from the Board of Trustees and the Executive Director



**Y**et another successful year in the calendar of Workshop for Civic Initiatives Foundation /WCIF/. We say so, not because it is the right thing, when you are writing an Annual Report, but because for a job well done you need to speak and write. In the following lines we want to tell you how we support and develop good initiatives at a time of uncertainty and lack of funding. How we talk about the development of giving and philanthropy, when our incomes are reduced to a minimum and last but not least how we find the motivation to continue to expand the number of supported projects, organizations, and causes.....

For us at WCIF 2012 was a successful year. Successful, because we have managed to keep the levels of financial support for the civil society sector. We were able to provide over 500 000 BGN for those who want to develop themselves, but do not have other sources of funding or resources apart from their ideas and voluntary work of the members, friends and supporters.

We are proud that we allowed not to lose what has been achieved so far and encouraged the organizations that we have already supported to expand the projects and to initiate new ones. In a year of economic crisis, we were among the few foundations in Bulgaria, which not only provided financial resources for the development of civil society organisations, but also provided technological support and know-how.

Most important for the development of the Foundation and of the direction in which we are working is that we continued to build upon what we have achieved so far. We climbed yet another step up in our attempts to encourage and help the development of the communities. All of this would not have been possible if WCIF did not have the confidence of its donors, partners, friends, supporters, people from the funded organisations, volunteers etc.

Thank you for your trust and support.

Dimitar Tsolov,  
Member of the Board of Trustees

Ilyana Nikolova,  
Executive Director

# Developments



**496 771 BGN** provided as grants by WCIF for funding civic initiatives

**257 575 BGN** raised by the WCIF's grantees in addition to the grants provided by the foundation

More than **10 000** people directly and 90 000 people indirectly supported by the WCIF

**38** civic organizations received software as a donation through the TechSoup software donation platform

**116 592 USD** equivalent market value of the software donated via WCIF

**16 000** days voluntary labor for the development of different communities

More than **2 000** volunteers who have worked on the different initiatives

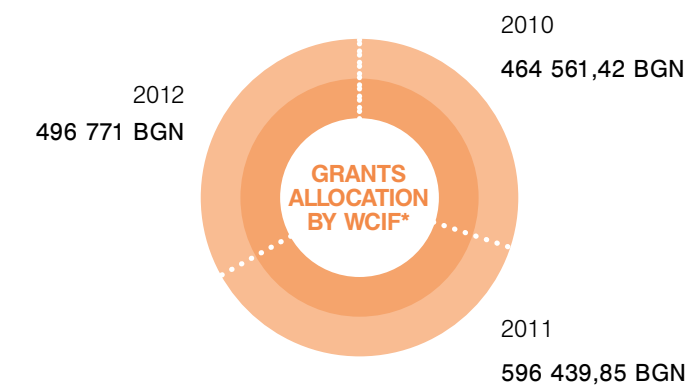
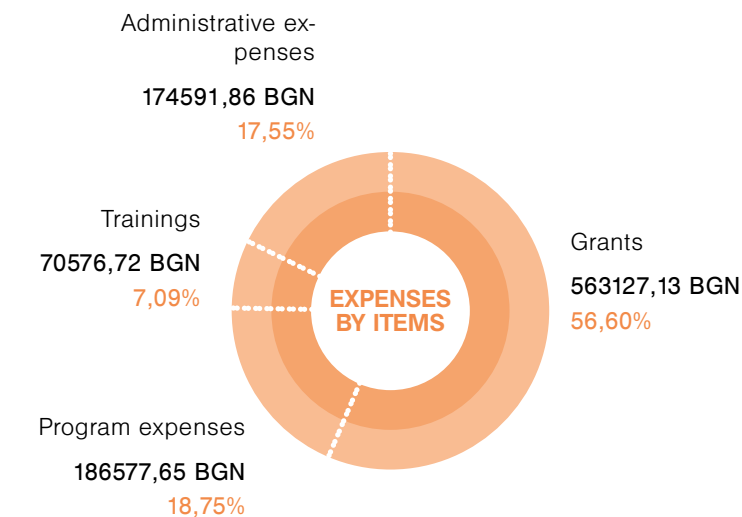
**4 500** visitors to the national events organized by the foundation

**645** friends of the foundation on Facebook

**363** project proposals received

**89** funded project proposals

**10** videos with famous people supporting the "Promeni grada /Change the city" campaign



\*Comparative chart of the grants/amounts allocated by WCIF for the last three years.





Every one of us knows what change is. But how exactly does it happen? And when? First of all, when we begin working in that direction. When we show initiative.

Initiative is the key word for us, The Workshop for Civic Initiatives Foundation. We work so as to help change happen. So over the past year, we harnessed our capacity and skills and continued to do that which has been leading us all these years since the foundation was established: our support for initiatives.

The year 2012 was very dynamic in terms of raising funds. We redirected a substantial part of our efforts from corporate to individual donors. Given the absence of sufficient government and/or the international sources of funding, the role of WCIF as funding source has become more important, especially for grassroots NGOs. With this in mind, we focused most of our efforts and funding for development into two main

areas: community development and development of philanthropy.

In 2012, we developed a few new methods for fundraising like: thematic campaigns, giving circles, charity auctions, and donation boxes.

We launched the Development Giving Circle initiative. The first meeting of the newly created giving circle in Sofia was done in May of 2012. The event gathered around 60 individual donors and 10 600 BGN for 4 projects. The meeting was held in October, 2012; 85 people attended and 12 450 BGN were raised to support another 4 projects. In total, the giving circle events organized by WCIF in Sofia collected 23 050 BGN for 8 different projects in 2012.

In December of 2012, WCIF became a licensed partner of The Funding Network (TFN, UK), with whom the organization was hired to popularize the model in Bulgaria. As a result of the commitment, WCIF assisted 4 community foundations in the country to successfully disseminate the model. In December of 2012, 4 giving circle gatherings were conducted in Varna, Gabrovo, Ruse and Yambol, giving support to 16 local projects. The total sum of money collected from the giving circles in Bulgaria was 66 700 BGN, collected from 302 individual donors, allocated to fund 24 projects of non-profit organizations.

An important aspect of the funding which the foundation is providing is the further support for specific projects and ideas. The organizations which we supported were able to secure 60% of local resources, and in this way were able to increase the effects of the funding we provided to them.



collected second

- Low-risk investment of available funds, including WCIF Reserve Fund
- Attracting individual donors;
- Introducing and exploring innovative new methods for collecting funds such as "No dinner dinner" and others.

During 2012, the WCIF launched a platform to support local initiatives called "Change the city". The platform covers 10 cities in the country (Blagoevgrad, Varna, Gabrovo, Lom, Pazardzhik, Ruse, Sofia, Stara Zagora, Chepelare and Yambol) and supports local philanthropy development organizations — the community foundations.

In October, the WCIF as part of the Charles Stewart Mott Foundation grant for development of the community foundations, organized "Local Philanthropy: Are we thrashing old straw?" conference. The goal was to spark debate on the meaning and purpose of local philanthropy in Bulgaria during a period of active absorption of European Union funds and growing philanthropy.

Another new initiative is an online donation platform: [www.2gathertogether.org](http://www.2gathertogether.org). All proceeds from here are directed towards our endowment fund.

In 2012 we began building our endowment fund. We developed our own endowment building strategy and prepared a fundraising campaign for the period 2013 — 2015. During the year, our efforts were focused on raising money for the fund in several directions:

Another way to popularize local giving is the annual award for the most successful fundraising campaign Zaedno — Together.

Along those lines, we continued to organize annual events aimed at partners and organizations with which the foundation works and supports: in March, the fourth annual “NGO Connection Day” was held, organized by the WCIF and Microsoft; in July, in Sofia we held the WCIF Annual Meeting. The main focus of the meeting was “Local philanthropy for local development”.

The foundation’s internet page continues to provide information on upcoming and ongoing activities at [www.wcif-bg.org](http://www.wcif-bg.org) (the site is also available at [www.rabotilnica.bg](http://www.rabotilnica.bg)).

For the third year in a row, the WCIF received the NGO Portal award for the highest number of publications featured on the portal. National and regional media covered directly WCIF activities more than 150 times and more than 1200 times different activities of various projects funded by the foundation.

In 2012, the Workshop for Civic Initiatives Foundation was chosen as the coordinator for the national charity campaign “Let’s Build a Home!”, which raised funds to construct a new modern home for the children of Father Ivan in Novi Han. Behind the initiative stands a public body — community council, headed by Konstantin Penchev, Ombudsman of the Republic, under the auspices of the Ministry of Regional Development and Public Works, and supported by the State Agency for Child Protection.

The Workshop for Civic Initiatives Foundation is a partner of the Open Society Institute — Sofia, which manages the NGO Program in Bulgaria. The program is part of the implementation of the Financial Mechanism of the European Economic Area (EEA) 2009 — 2014 (the EEA Financial Mechanism is designed to help reduce economic and social disparities within the European Economic Area, as well as deepen bilateral relations between donor and recipient countries). Currently, this is the biggest program of its type to support the NGO sector in Bulgaria with a total value of near 11.8 million Euros provided by donor countries Iceland, Liechtenstein and Norway. The funds will be used to support non-governmental organizations with the goal of assisting a conducive working environment, and to strengthen their capacity. Within the program there are calls for proposals from NGOs in four thematic areas (Democracy, Human Rights and Good Governance, Social Inclusion and Empowerment of Vulnerable Groups, Sustainable Development and Environmental Protection, and Capacity Building of NGOs), with the WCIF managing the thematic area of Capacity Building of NGOs. More information on the program can be found at: <http://www.ngogrants.bg>





## Programs and Funds



The overall trend for 2012 was to sustain the level of funding provided in the conditions of economic crisis. Despite the small decrease compared to the previous year, we managed to maintain good ratio between the attracted funds and distributed grants. The initiatives that we develop and support bring confidence that individual responsibility, trust, care and philanthropy are important for life in a free society.

During 2012, the WCIF managed 11 funds/grants programs: the Valya Krushkina fund, created to support independent journalism, "Knowledge for Success", supported by SAP Labs Bulgaria (the new corporate fund operated by the WCIF), supporting students from middle and upper grades, with participation from school boards.

The Living Heritage Fund is a fund supporting small organizations whose work enlivens local cultural heritage; Rainbow is directed towards civic organizations working for children and youth development;

The People Decide Fund supports organizations who cover issues of a particular community and offer innovative solutions to these problems; The Tolerance Fund supports projects that strengthen tolerance in societies. The Emergency Fund supports the immediate acting of NGOs on important national development problems; The WCIF Fund supports projects which the WCIF believes are important. Development of philanthropy is done through the WCIF Fund and Community Foundations Fund.

We continue to manage 2 corporate funds: First Investment Bank and Eurofootball.



Development Giving Circle

The goal of the initiative is to unite the efforts of individual donors who want to develop philanthropy aimed at social change by donating to projects initiated by civil society organizations.

First Event

Number of proposals.....	4
Funded projects.....	4
Funding from WCIF.....	BGN 10 600
Organizations' personal contributions .....	BGN 1 700
Average funding.....	BGN 2 650

Second Event

Number of proposals.....	16
Funded projects.....	4
Funding from WCIF.....	BGN 12 450
Organizations' personal contributions .....	BGN 1 150
Average funding.....	BGN 3 113



ORGANIZATION	PROJECT	WCIF FUNDING IN BGN.	LOCATION
Bulgarian Red Cross Sofia branch	“Be the good hero”	2 500	Sofia
Informal group “Committee for the organizing of Sofia Pride 2012”	“Sofia Praid 2012”	2 950	Sofia
Youth Foundation “Arete” — Bulgaria	“Developing volunteers network of young Roma leaders”	2 500	Sofia
“Friends of people in disadvantaged position” Association	“Life through Art”	2 650	Sofia
“Youth initiatives — NESTOS” Association	New media Jakoruda — cinema at the community center	4 550	Jakoruda
Chitalishte (Community center) “Badeshte sega 2006”	“Different, but equal or once upon a time.....”	2 650	Smolyan
Civic association POLITRONIC	At the focus — the classmates	2 700	Sofia
Multi Culti — team	Multi — culti map of Sofia	2 550	Sofia

### The People Decide Fund

For a third consecutive year WCIF supports initiatives that are targeting local development with the active involvement of the community civil groups. The projects that received funding were selected in an open call for proposals.

Number of project proposals.....	98
Projects funded.....	19
WCIF funding.....	BGN 61 866
The organizations' own contribution.....	BGN 51 047
Average amount of a grant.....	BGN 3 256

### Rainbow Fund

This fund “DAGA” /Rainbow/ is aimed at developing children and young people and is supported by Oak and Velux foundations. In 2012 we provided additional funding for already supported projects during 2011 in the amount of 52 820 BGN. The objective was to further strengthen the capacity of the organizations and enable their more active work with children and youngsters by developing additional competencies both in regards to the development of their organizations and their knowledge and skills in respective areas of intervention thus reaching the objectives of the supported initiatives.

#### The People Decide Fund — Round 6

Nº	ORGANIZATION:	LOCATION:	ORGANIZATION'S OWN CONTRIBUTION:	WCIF FUNDING IN BGN:
1	“Partnjori” Association Ljaskovetz	Ljaskovetz	1355	2987
2	“Focus — European development center” Association	Pazardjik	1425	3615
3	MIG Association Kostenetz	Kostenetz	1160	2 391,9
4	Children's Club Shipka	Shipka	4158	2456
5	“Art club 112” Foundation	Sofia	2200	5000
6	“Ochi na chetiri lapi” Foundation	Sofia	2796	4525
7	IMKA Association Dobrich	Dobrich	2190	4478
8	“Novite mladi” Informal group	Silistra	1089	1480
9	Chitalishte “Obединenie 1913”	Kardgali	2130	3080
10	“Genska alternative za nezavisimost, etnicheska tolerantnost i asociirane” Association	Razgrad	1450	4040
11	“Evropejski gradani” Association	Sofia	3500	3500
12	“Prjatelaska podkrepa” Foundation	Ruse	9463	4368
TOTAL:			32 916,00	41 920,90

#### The People Decide Fund — Round 7

Nº	ORGANIZATION:	LOCATION:	ORGANIZATION'S OWN CONTRIBUTION:	WCIF FUNDING IN BGN:
1	“Tundga za razvitiie” Municipal youth council	Kozarevo village	423	987
2	“Majki sreshu drogata” Association	Plovdiv	1828	3280
3	“Umenie — 2003” NC	Jambol	790	1790
4	“Kentavar Art” Foundation in public benefit	Plovdiv	3450	4785
5	“Priateli na horata v neravnostoyno pologenie” Association	Sofia	1961	3950
6	Bulgarian association for the protection of birds	Sofia	8440	3000
7	Informal group “Diogen”	Silistra	1239	2153
TOTAL:			18 131,00	19 945,00



### Living Heritage Fund

**Living Heritage Fund** is one of the oldest on-going WCIF facilities providing funding to civic groups for initiatives targeting revitalization, restoration, protection and reinvigoration of the natural, material, and non-material heritage of Bulgaria. In 2012 we continued working with the 29 grantees awarded in 2011.

### Community foundations development in Bulgaria

**Community Foundations Development in Bulgaria** on-going support in 2012, was maintained by WCIF through 3 grants streams: institutional development grants for young and mature community foundations, funded by Mott Foundation; start-up grants for new community foundations, funded by Mott Foundation; and social innovation grants funded by America for Bulgaria Foundation.

#### Social Innovations Fund

Number of project proposals.....	3
Projects funded.....	3
WCIF funding.....	BGN 43 700
The organizations' own contribution.....	BGN 43 700

#### Institutional Development Fund

Number of project proposals.....	5
Projects funded.....	5
WCIF funding.....	BGN 90 605
The organizations' own contribution.....	BGN 91 325

### Community foundations development program

Nº	ORGANIZATION:	LOCATION:	ORGANIZATION'S OWN CONTRIBUTION:	WCIF FUNDING IN BGN:
<b>Institutional development</b>				
1	CF Lom	Lom	11 260,00	10 610,00
2	CF Ruse	Ruse	10 000,00	10 000,00
3	CF Varna	Varna	10 000,00	10 000,00
4	CF Stara Zagora	Stara Zagora	30 000,00	30 000,00
5	CF "Mostove nad Tundga"	Jambol	30 065,00	29 995,00
<b>TOTAL (Institutional development):</b>			<b>91 325</b>	<b>90 605</b>

### Support for social innovation initiatives

1	CF Chepelare	Chepelare	2 570,00	2 570,00
2	CF Gabrovo	Gabrovo	15 000,00	15 000,00
3	CF Stara Zagora	Stara Zagora	26 130,00	26 130,00
<b>TOTAL(Social innovations):</b>			<b>43 700</b>	<b>43 700</b>
<b>GRAND TOTAL:</b>			<b>135 025</b>	<b>134 305</b>



The Tolerance Fund

The Tolerance Fund funded projects enhancing tolerance to being different within society, creating social intolerance to the hate speech and acts of hate towards minorities. The Call for proposals was inspired by the rapidly increasing number of hate crimes committed by radical groups, who do not accept the right of other people to be integrated in society, while at the same time preserving their individuality. The Call aims to stimulate citizen’s activeness in order to counteract intolerance, discrimination, violence, triggered by hate.

Number of project proposals.....	17
Projects funded.....	2
WCIF funding.....	BGN 3 000
The organizations' own contribution.....	BGN 2 045
Average amount of a grant.....	BGN 1 500

The Tolerance Fund

Nº	ORGANIZATION:	LOCATION:	ORGANIZATION'S OWN CONTRIBUTION:	WCIF FUNDING IN BGN:
1	“Bulgarian Red Cross” — Shumen regional council	Shumen	1 285,00	1 500,00
2	“Kubera” — Dobrich Association	Dobrich	760,00	1 500,00
TOTAL:			2 045,00	3 000,00







## Knowledge for success

**Knowledge for success** is the new grant-making fund set up by WCIF and SAP Labs Bulgaria. It targets small locations with limited access to external funding for education and development and focuses on the development of skills in mathematics, science, and information technology among secondary schools' young people. Out of 18 applications, 8 projects were selected for funding in Razlog, Topolovgrad, Elhovo, Silistra (two projects for two different schools), Vratsa, Pavlikeni and Popovo. The projects are managed by members of school boards of trustees, small teams of teachers, students and school employees. Most of them target the development and promotion of vocational skills, increasing the interest among students in education and career development by making the schools, and especially the school libraries, attractive places for the youngsters. Direct beneficiaries of the program are over 1900 students in secondary schools in the above mentioned locations and indirectly the whole communities will gain from enhanced job placement and career development options in place. The actual projects' implementation started at the end of 2012 and funding is secured until July – August of 2013.

Number of project proposals ..... 18  
 Projects funded ..... 8  
 WCIF funding ..... BGN 53 032

### Knowledge for Success Fund

Nº	ORGANIZATION:	LOCATION:	ORGANIZATION'S OWN CONTRIBUTION:	WCIF FUNDING IN BGN:
1	School board of trustees at SOU "Atanas Burov"	Silistra	1 395,66	7 600,98
2	School board of trustees at vocational school in Razlog	Razlog	1 300,00	7 000,00
3	School board of trustees at SOU "Peter Beron"	Topolovgrad	1 199,20	5 781,67
4	School board of trustees "Zaedno za dezata" at SOU "Bacho Kiro"	Pavlikeni	1 620,00	8 678,00
5	School board of trustees "Partners"	Vraza	970,00	7 133,00
6	School board of trustees at SU "Sv. Kliment Ohridski"	Elhovo	873,00	4 400,00
7	School board of trustees at PGSS "N. Pushkarov"	Popovo	597,10	4 358,80
8	School board of trustees at LS "P. Javorov"	Silistra	4 937,50	8 080,00
TOTAL:			12 892,46	53 032,45

### Youth Banks Fund

**Youth Banks Fund** started in May 2012 when WCIF published open call of proposals for the establishment of youth banks in the country. Eligible applicants were NGOs working with or for young people in settlements of over 10 000 people that are interested in setting up such youth organizations. 18 organizations have applied, 12 have been approved and have received grants for establishing and promoting this innovative model of involving young people in local philanthropy and community development. Youth banks are organizations set up, managed and developed entirely by young people for young people. This model of youth philanthropy creates conditions for active inclusion of young people in public life, develops their social skills and entrepreneurship. Youth banks usually have core teams of young people aged between 14 and 25.

Number of project proposals.....	19
Projects funded.....	13
WCIF funding.....	BGN 68 807

### Valya Krushkina Fund

**Valya Krushkina Fund** (Named Fund) has been established at the WCIF on 1<sup>st</sup> September 2012 by her brother Ventzislav Krushkin and Virdginia Vladimirova to commemorate the Bugarian National Television journalist Valja Krushkina who passed away in June the same year. This is the first named fund at the foundation and is still one of the very few such funds, existing currently in Bulgaria. Besides the BGN 42 000 which were used for setting the fund, additionally BGN 3500 have been raised. The first event of the fund was organized later during the year-journalist awards competition in four categories (Printed media, Electronic media, Online media and Young journalist) where 7 awards were given.

Number of project proposals.....	54
Projects funded.....	7
WCIF funding.....	BGN 3 000



### Youth Banks Fund

Nº	ORGANIZATION:	LOCATION:	ORGANIZATION'S OWN CONTRIBUTION:	WCIF FUNDING IN BGN:
1	Youth bank — Karlovo	Karlovo	3 500,00	3 500,00
2	Youth bank — Stara Zagora	Stara Zagora	4 400,00	7 000,00
3	Youth bank — Shumen	Shumen	0,00	1 900,00
4	Youth bank — Gabrovo	Gabrovo	1 400,00	4 000,00
5	Youth bank — Pernik	Pernik	0,00	1 607,00
6	Youth bank — Blagoevgrad	Blagoevgrad	3 840,00	7 000,00
7	Youth bank — Lom	Lom	500,00	4 000,00
8	Youth bank — Ruse	Ruse	1 000,00	7 000,00
9	Youth bank — Varna	Varna	1 420,00	7 000,00
10	Youth bank — Jambol	Jambol	6 841,00	7 000,00
11	Youth bank — Smolyan	Smolyan	1 800,00	4 000,00
12	Youth bank — Sofia	Sofia	300,00	7 800,00
TOTAL:			25 001,00	61 807,00

### Valya Krushkina Fund

Nº	NAME:	WCIF FUNDING
1	Julia Hristova	500
2	Ivan Bedrov	500
3	Zornitza Stoilova	250
4	Ljuba Jordanova	250
5	Konstantin Pavlov	500
6	Asen Genov	500
7	Maria Чернева	500
TOTAL:		3 000,00

### Social Responsibility of First Investment Bank

Nº	ORGANIZATION:	LOCATION:	ORGANIZATION'S OWN CONTRIBUTION:	WCIF FUNDING IN BGN:
<b>Scholarships Program</b>				
1	Milena Hadgikirjakova	Varna	—	7500
2	Irina Stefanova	Sofia	—	7500
3	Mihail Chanev	Plovdiv	—	7500
<b>TOTAL:</b>			<b>0,00</b>	<b>22 500,00</b>

### Sports Talents Fund

1	Viktor Ninov	Pleven	1700	3650
2	Georgi Georgiev	Sofia	816	4084
3	Pavel Moravenov	Plovdiv	2800	1840
4	Vladimir Dalakliev	Botevgrad	697	2778
5	Ilyan Petrov	Sofia	1030	4100
6	Ralitzia Mileva	Sofia	1000	4996
7	Alexander Grigorov	Varna	4493	1782
8	Adriana Nikolova	Stara Zagora	1386	3591,2
9	Daniela Dajova	Haskovo	1135	2220
10	Svetoslav Petrov	Sofia	880	1920
11	Mitko Tzenov	Mezdra	1800	2960
12	Petio Krastev	Kneja	690	2760
13	Daniel Zastrugov	Sofia	3200	4000
14	Borislava Botusharova	Pazardgik	1310	3740
15	Christo Dolapchiev	Burgas	360	1140
16	Kristian Fidanov	Plovdiv	827	2308
17	Ivan Kisjov	Zmejkovo village	2502	3500
18	Zoja Chavdarova	Varna	2088	4960,4
<b>TOTAL:</b>			<b>28 714,00</b>	<b>56 329,60</b>

### First Investment Bank Social Responsibility Fund

**First Investment Bank Social Responsibility Fund.** FiBank continued to have Corporate Fund at the WCIF. The fund is currently providing scholarships for University students who are orphans or have only one living parent. The scholarships are for 3 years and each fellow receives 7 500 BGN for the entire period of their study.

Number of project proposals.....	10
Projects funded.....	3
WCIF funding.....	BGN 22 500



### Sports Talents Fund

**Sports Talents Fund** is the second corporate fund at the WCIF. It is funded by Eurofootball and provided financial support to young people for projects for development of their skills in different individual sports.

Number of project proposals.....	109
Projects funded.....	18
WCIF funding.....	BGN 56 330
The organizations' own contribution.....	BGN 28 714
Average amount of a grant.....	BGN 3 129





### WCIF Fund

WCIF Fund is a fund that is funded by privately raised resources by WCIF. Grants are provided for special projects. We awarded 2 grants amounting to 25 560 BGN., one to the Prince of Monaco foundation, and another one to a NGO that made efforts in developing philanthropy in a remote rural town of Bulgaria.

### TechSoup Donation Fund

TechSoup Donation Fund was the technology supply stream for public benefit NGOs. 38 new organizations have registered in the TechSoup Bulgaria platform in 2012, thus raising the number up to 177. The total retail value of the donated products amounted to USD 116 592. This means that thanks to the TechSoup, Program Bulgarian Public Benefit NGO's and Community Centers (Chitalishta) saved a total of USD 111 225 on technological products while at the same time receiving licensed, high-quality software.

#### WCIF Fund

Nº	ORGANIZATION:	LOCATION:	ORGANIZATION'S OWN CONTRIBUTION:	WCIF FUNDING IN BGN:
1	"Tundga za razvitiie" Municipal youth council	Jambol	—	2 000,00
2	The Prince of Monaco foundation	Monaco	—	23 560,00
TOTAL:			—	25 560,00



The Emergency Fund

The Emergency Fund provided 2 grants supporting the activities of the Institute for the Development of the Public Environment in their efforts to foster civic activism and citizens participation on immediate issues, such as the necessity of Elections ‘observers in the Roma neighbourhood of Kjustendil and the civic journalism project, called Gnevnite ( the Angry).

Number of project proposals.....	2
Projects funded.....	2
WCIF funding.....	BGN 3 061
Average amount of a grant.....	BGN 1 530,50

The Emergency Fund

Nº	ORGANIZATION:	LOCATION:	ORGANIZATION'S OWN CONTRIBUTION:	WCIF FUNDING IN BGN:
1	Institute for the Development of the Public Environment	Sofia	—	1 494
2	Institute for the Development of the Public Environment	Sofia	—	1 567
TOTAL:			0,00	3 061,00





# Donors and Partners



## Donors



**Charles Stewart Mott Foundation**

Development of Community Foundations in Bulgaria and organizational support for WCIF



**Trust for Civil Society in Central and Eastern Europe**

Emergency Fund,  
The People Decide Fund,  
NGO Capacity Development Fund,  
Tolerance Fund



**First Investment Bank SC**

FiBank Social Responsibility Fund



**Eurofootball**

Sports Talents Fund



**SAP Labs Bulgaria**

Knowledge for Success Fund



**America for Bulgaria Foundation**

Living HeritageFund

Community Foundations  
Development Program



**OAK Foundation,**



**VELUX Foundation**

"Daga" /Rainbow/ Program



**Microsoft**

**Microsoft**

NGO Connection Day



**SOCIETE GENERALE  
ЕКСПРЕСБАНК**

**Societe Generale  
Expressbank**

Provision of funds for the Valja Krushkina —  
journalism for the people awards



**CEZ Bulgaria**

Provision of funds for the Valja Krushkina —  
journalism for the people awards



**KPMG**

Provision of funds for the Valja Krushkina —  
journalism for the people awards



**GeoTexMin**

Provision of funds for the Valja Krushkina —  
journalism for the people awards



**WORKSHOP FOR CIVIC INITIATIVES FOUNDATION**  
supporting initiative communities

## Donors Providing Pro Bono Goods and Services



**“Devin” Mineral Waters**  
For providing soft drinks at WCIF events



**Raitz-2**  
For printing over 100 000 WCIF fliers



**Adobe**  
For the donation of software package



**Eduardo Miroglio Winery**  
For providing wine for the ceremony of Valja Krushkina — journalism for the people awards



**Bulgarian National Television**  
For the preparation and broadcasting of info materials about the Valja Krushkina — journalism for the people awards



**Bulgarian National Radio**

For providing Studio 1 of the BNR for the ceremony of Valja Krushkina — journalism for the people awards



**Apeiron**

For organizing the ceremony of Valja Krushkina — journalism for the people awards



**Inhom**

Produced the statuettes — awards for the Valja Krushkina — journalism for the people contest.

## Indivual Donors of Goods and Services:

Authors of hand made goods for the site:  
**[www.2gathertogether.org](http://www.2gathertogether.org)**

Isabel Basmandjiyan

Antoniya Koleva

Kristina Dineva

Sonya Marinova

Mariya Argirova

Vihra Vasileva

Vanya Todorova

Elena Shemtova

Elena Kitova for the design of “Valja Krushkina — journalism for the people” awards

Daniel Tzochet — for conducting the ceremony of “Valja Krushkina — journalism for the people” awards

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**People who have donated  
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Alek Andreev  
Valeri Manchev  
Vera Dakova  
Georgi Momchilov  
Deyana Shkodrova  
Elena Petrova  
Iliana Bromova  
Iliyan Milkov  
Mariya Ilieva  
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Stiliyana Dimova  
Stoyko Petkov  
Tatyana Toteva

**People who have donated  
more than 1000 BGN.**

Antoaneta Andonova  
Dimitar Tzolov  
Iliyana Nikolova  
Konstantin Papazov  
Latchezar Hristov



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Kamen Kolev,  
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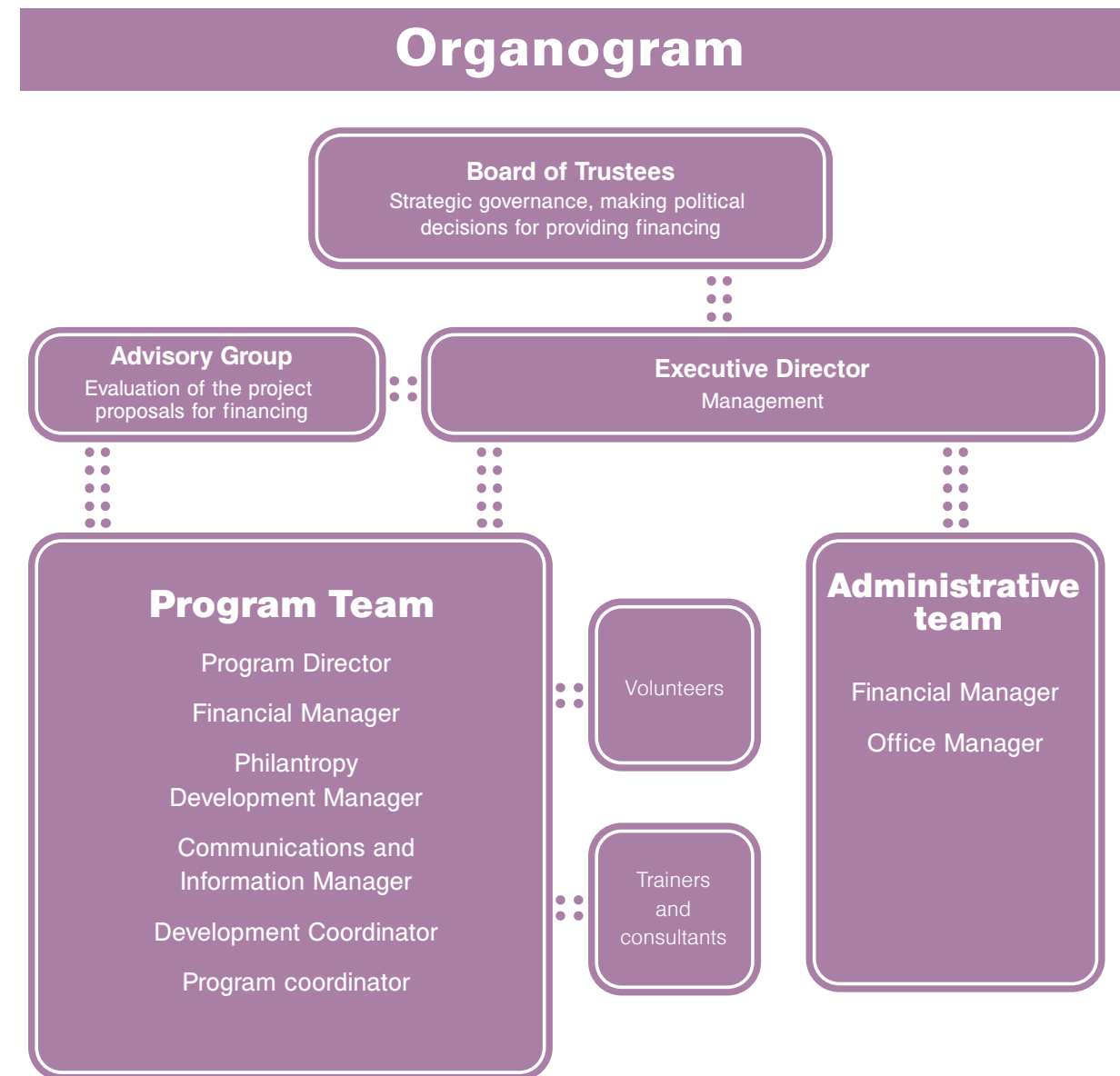




## Structure and Team

### Board of the Trustees

Aniel Gotchev  
Dimitar Tzolov  
Ilyan Hristov  
Milerna Burnaska  
Monika Hristova





## WCIF team

Executive Director — Iliyana Nikolova

Program Director — Eleonora Gadjeva  
/as of December 2012/

Grants and Development Manager — Petya Koleva

Philanthropy Development Manager —  
Monika Pisankaneva

Financial Manager — Milena Popova  
/till September 2012/

Financial Manager — Maria Stoimenova  
/as of October 2012/

Development Coordinator — Janita Prodanova  
/as of November 2012/

Communications and Information Manager —  
Denitza Abadgieva

Program coordinator — Peter Andreev

Office Manager — Maria Petrova

Volunteer — Kevin Kuschel



WCIF offers you different opportunities to become a part of the real change in Bulgaria and to support the different communities in their endeavours to change their village, town, professional or age group. Your support can achieve significant changes in the quality of life of the people, by improving their environment, culture, education, health and economic situation.

For those of you who want to maintain community or support an easy and flexible

- Establishing a Donor-advised Fund within the Workshop for Civic Initiatives Foundation — Creating a fund within WCIF relieves the donor of most of the work related to the chosen donor's initiative and means creating a partnership between the donor and WCIF. We are experienced in establishing and managing corporate funds and through the years we have been partners of three companies — First Investment Bank, Eurofootball Ltd. and SAP Labs Bulgaria. We have ex-



willing to support a certain cause, WCIF offers three ways to make a donation:

life-long learning, local communities development, local culture and memory, social support to the needy, healthy environment and sustainable development, art and culture. You could donate to the following funds: the Living Heritage Fund, People Decide Fund, NGO Capacity Development Fund, Institutional Development of Community Foundations Fund, WCIF Fund and Tolerance Fund.

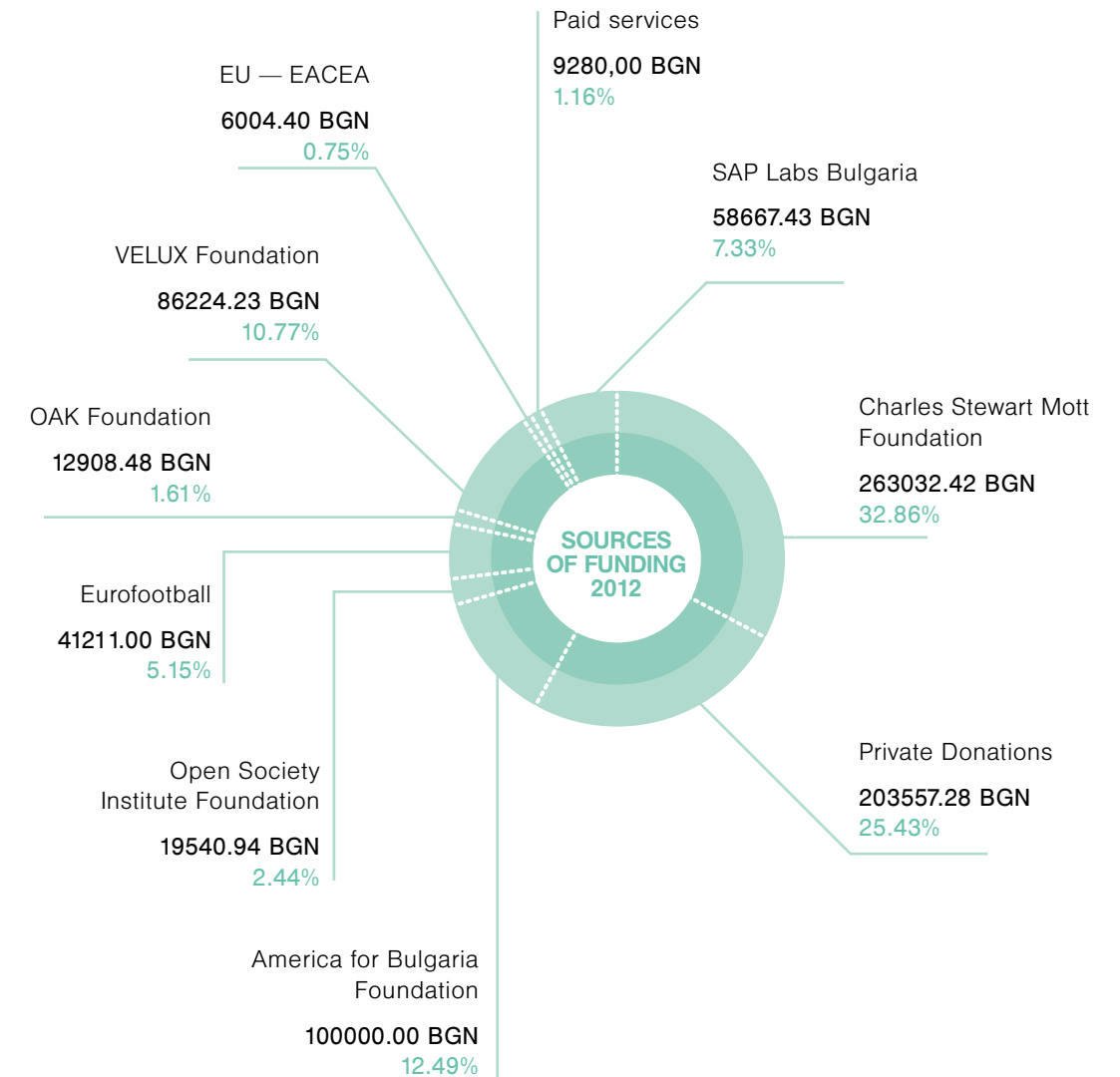
- Become a part of the Development Giving Circle and by doing so we will present to you at least several times a year projects that need financial support at a special event that the Foundation organizes. Members of the giving circle may also propose projects for funding.

perience in managing individual Named Fund as well. In 2012 WCIF became manager of one of the very few such funds in the country — Valya Krushkina Fund.

- Supporting financially one of WCIF's existing funds — WCIF offers different opportunities for donors to become a part of the real change in Bulgaria. Through its special funds WCIF supports different initiatives in several wide areas, such as quality education and



# Financial Report



## BALANCE

### ASSETS

As of 31.12.2012.

/all figures are in thousands BGN/

2012      2011

#### SECTIONS, GROUPS, ARTICLES

##### A. NON CURRENT ( LONG TERM ) ASSETS

##### I. LONG TERM ASSETS

1. Land and buildings, incl.:	271	285
— Buildings	271	285
2. Equipment	16	16
3. Vehicles and other long term tangible assets	4	7
Total for group I:	291	308
GRAND TOTAL "A":	291	308

##### CURRENT ( SHORT TERM ) ASSETS

##### I. MATERIAL ASSETS

1. Other material assets	1	1
Total for group II:	1	1

##### II. TAKINGS

1. Other takings	27	36
Total for group III:	27	36

##### IV. CASH

1. Available cash	18	14
2. Cash in current accounts (deposits)	1224	1381
Total for group IV:	1242	1395
Grand Total "B":	1270	1432
<b>TOTAL ASSETS (A+B)</b>	<b>1561</b>	<b>1740</b>

## BALANCE

### LIABILITIES

As of 31.12.2012.

/all figures are in thousands BGN/

2012 г.      2011 г.

#### SECTIONS, GROUPS, ARTICLES

##### A. CAPITAL AND RESERVES

##### I. RESERVES

1. Other reserves	637	512
Total for group I :	637	512
GRAND TOTAL "A" :	637	512

##### B. LIABILITIES

1. Liabilities to providers incl.:	6	12
up to 1 year	6	12
2. Other liabilities incl. :		3
— Social security incl. :		3
up to 1 year		1
— Taxes incl. :		2
up to 1 year		2
TOTAL "B", incl. :	6	15

up to 1 year	6	15
C. Funding and future takings, incl. :	918	1213
— funding	918	918

**TOTAL LIABILITIES (A+B+C)      1561      1740**

## ACCOUNT OF THE REVENUE AND EXPENDITURES

	As of 31.12.2012.	
/all figures are in thousands BGN/	2012	2011
<b>SECTIONS, GROUPS, ARTICLES</b>		
1. Expenses on materials and services incl. :	1	3
a ) external services	1	3
2. Expenses on employees, incl. :	4	4
a ) remunerations	4	3
6 ) social security		1
3. Other expenditures	1	2
<b>TOTAL expenditure on planned activities</b>	<b>6</b>	<b>9</b>
<b>TOTAL EXPENDITURE ON THE ACTIVITIES</b>	<b>6</b>	<b>9</b>
4. Result form planned activities	3	4
<b>Total Expenditure</b>	<b>6</b>	<b>9</b>
5. Financial Income	3	4
6. Expenditure on income taxes	0	0
7. Result after taxation	3	4
<b>TOTAL (Total EXPENDITURE+6+7)</b>	<b>9</b>	<b>13</b>

## ACCOUNT OF THE REVENUE AND EXPENDITURES

	As of 31.12.2012.	
/all figures are in thousands BGN/	2012	2011
<b>SECTIONS, GROUPS, ARTICLES</b>		
1. Result from profit activities incl.:	9	13
— Services	5	13
— Rent	4	0
<b>TOTAL income from the planned activities</b>	<b>9</b>	<b>13</b>
<b>TOTAL INCOME FROM ACTIVITIES</b>	<b>9</b>	<b>13</b>
<b>Total Income</b>	<b>9</b>	<b>13</b>
<b>GRAND TOTAL (INCOME)</b>	<b>9</b>	<b>13</b>

## ACCOUNT ON THE OWN CAPITAL

	As of 31.12.2012.	
/all figures are in thousands BGN/	CAPITAL	OTHER RESERVES
Balance at the beginning of the reported period	512	512
Financial result for the current period	125	125
Balance at the end of the reported period	637	637
"Own capital at the end of the reported period"	637	637



## ACCOUNT ON THE CASH FLOW

/all figures are in thousands BGN/	As of 31.12.2012.	
TYPE OF CASH FLOW	2012	2011
<b>I. Available cash at the beginning of the period</b>	<b>1395</b>	<b>943</b>
<b>II. Cash flow from non-profit activities</b>		
<b>A. Revenue from non-profit activities</b>		
Donations under conditions	777	1432
Donations under no conditions	15	
Revenue from membership fees		
Revenue from insurance		
Revenue from insurance compensations		
Revenue from banking and currency operations	143	82
Other revenues	5	
<b>TOTAL REVENUES FROM NON-PROFIT ACTIVITIES</b>	<b>940</b>	<b>1514</b>
<b>B. Payments on non-profit activities</b>		
Paid donations	563	596
Salaries	152	70
Social security payments	36	27
Payments on banking and currency operations	109	38
Payments on services	154	272
Other payments	82	63
<b>TOTAL PAYMENTS ON NON-PROFIT ACTIVITIES</b>	<b>1096</b>	<b>1066</b>
<b>C. Net cash flow from non-profit activities</b>	<b>-156</b>	<b>448</b>

## ACCOUNT ON THE CASH FLOW

/all figures are in thousands BGN/	As of 31.12.2012.	
TYPE OF CASH FLOW	2012	2011
<b>III. Cash flow from profit activities</b>		
<b>A. Revenues from profit activities</b>		
Revenue from sales of assets and services	9	13
Revenue from clients		
Revenue from banking and currency operations		
Other revenue		
<b>TOTAL REVENUE FROM PROFIT ACTIVITIES</b>	<b>9</b>	<b>13</b>
<b>B. Payments on profit activities</b>		
Payments on services and acquired assets	1	3
Payments to providers		
Payments of taxes		
Payments on banking and currency operations		
Other payments	5	6
<b>TOTAL PAYMENTS ON PROFIT ACTIVITIES</b>	<b>6</b>	<b>9</b>
<b>C. Net cash flow from profit activities</b>	<b>3</b>	<b>4</b>
<b>IV. Available cash at the end of the period</b>	<b>1242</b>	<b>1395</b>
<b>V. Change in cash during the period</b>	<b>-153</b>	<b>452</b>

## ACCOUNT OF THE REVENUE AND EXPENDITURE FROM NON-PROFIT ACTIVITIES 2012

/all figures are in thousands BGN/		As of 31.12.2012.	
TYPE OF EXPENDITURE	2012	2011	
<b>I. Expenditure on activities</b>			
<b>A. Expenditure on the planned activities</b>			
1. Donations	563	596	
2. Other expenditure	81	193	
<b>TOTAL A</b>	<b>664</b>	<b>789</b>	
<b>B. Administrative expenditure</b>	<b>344</b>	<b>263</b>	
<b>TOTAL I</b>	<b>988</b>	<b>1052</b>	
<b>II. Financial expenditure</b>			
3. Negative result from exchange rates deviations	109	67	
4. Other expenditure on financial operations	1	1	
<b>TOTAL II</b>	<b>110</b>	<b>68</b>	
<b>V. Total expenditure</b>	<b>1098</b>	<b>1120</b>	
<b>VI. Result</b>	<b>125</b>	<b>88</b>	
<b>GRAND TOTAL (V + VI)</b>	<b>1223</b>	<b>1208</b>	

## ACCOUNT OF THE REVENUE AND EXPENDITURE FROM NON-PROFIT ACTIVITIES 2012

/all figures are in thousands BGN/		As of 31.12.2012.	
TYPE OF EXPENDITURE	2012	2011	
<b>I. Revenue from activities</b>			
<b>A. Revenue from planned activities</b>			
2. Revenue from donations without condition	1053	1074	
1. Revenue from donations under condition	16		
<b>TOTAL I</b>	<b>1069</b>	<b>1074</b>	
<b>II. Financial income</b>			
2. Income from interests	54	52	
3. Positive result from exchange rates deviations	97	78	
<b>TOTAL II</b>	<b>151</b>	<b>130</b>	
<b>IV. Revenue from economic activities</b>	<b>3</b>	<b>4</b>	
<b>V. Total revenue</b>	<b>1223</b>	<b>1208</b>	
<b>TOTAL (V)</b>	<b>1223</b>	<b>1208</b>	

# Report of the Independent Auditor

**Radina B. Stoeva**

Registered auditor 0087;  
16, Lavele Street, Sofia

TO: THE BOARD OF TRUSTEES  
Of Workshop for Civic  
Initiatives Foundation

We audited the attached Workshop for Civic Initiatives Foundation's financial reports as of 31st December 2012, consisting of the Balance at 31st December 2012, the related to it: Account on the revenues and expenditures, Account on the cash flow, and the Account on the own capital for the year ending at the above mentioned date as well as the supporting explanations on the accounting policies and other related information.

## WCIF Management Responsibility

The responsibility for preparing and truthful presentation of this financial

report in compliance with the National Accounting Standards for small and medium companies lies entirely with the management. This responsibility involves: developing, implementing and maintaining of a system of internal monitoring, related to the preparation and truthful presentation of financial reports, which should not contain inaccuracy,

deviation, and discrepancy, no matter whether they are due to fraud or to error; selection and application of adequate accounting policies; working out approximate accounting evaluations, which are reasonable within a concrete situation.

## Auditor's Responsibility

Our responsibility involves expressing the auditor's opinion on this financial report, based on the audit we have carried out. Our audit has been conducted in compliance with the professional requirements of the International Audit Standards. These standards demand observing the ethic requirements, as well as that the audit is planned and carried out so that we are convinced to a reasonable extent that the report does not contain inaccuracy, deviation and discrepancy.

The audit involves the application of procedures with the aim to get auditor's evidence concerning the sums and the declarations in the financial report. The selected procedures depend on the judgment of the auditor, including the assessment of the risks of considerable inaccuracy, deviations, and discrepancies in the financial report, no matter whether they are due to fraud or error. While making the risk assessment, the auditor takes into account the system of internal monitoring, related to the preparation and truthful presentation of financial report on behalf of the management to develop audit procedures which are suitable for the concrete circumstances, but not with the aim of expressing opinion on the effectiveness of the system of internal monitoring. The audit also involves assessment of the suitability of the applied accounting policies and the advisability of the approximate accounting evaluations,

made by the management, as well as an evaluation of the overall presentation of the financial report.

We consider that the audit conducted by us provides adequate basis to express our auditor's conclusion.

## Opinion

In our opinion, the financial report gives a truthful and honest idea of the property and financial status of Workshop for Civic Initiatives Foundation as of December 31st, 2012, as well as of the financial results of its activities and the cash flow for the year, ending on that date, in compliance with the National Accounting Legislation for small and medium companies.

## Report on other legal and regulatory requirements

An annual activities report of the Foundation according to the Bulgarian Accountancy Law /article 33/

In accordance to the requirements of the Bulgaria Accountancy Law / article 38, item 4/ we have read the Foundation's 2010 Annual activities report. This report is not part of its annual financial report for the same period. The responsibility for the preparation of this activity report is born by the management of the Foundation. The financial information in the annual activity report is in accordance with all substantial aspects of the information given out in the financial report of the Foundation as of December 31st, 2012.

28.03.2013  
Sofia

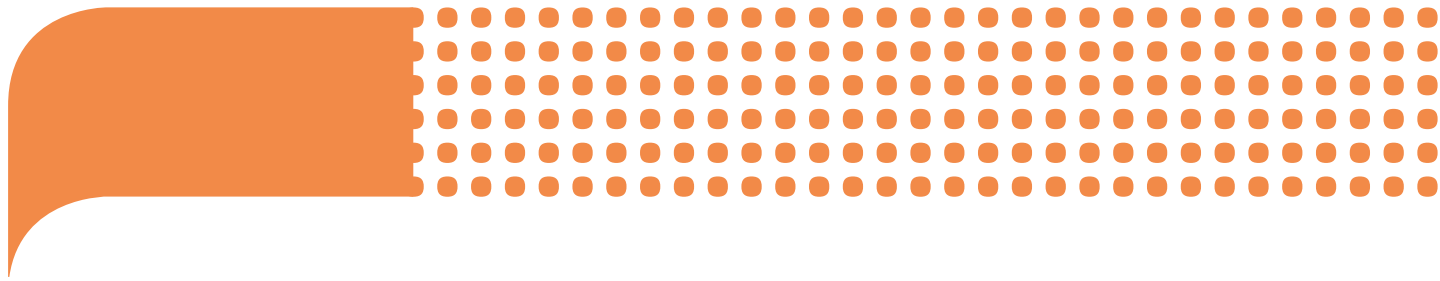
Registered auditor:  
Radinka Stoeva





**Cover page:** Georgi Jordanov (7 years old) and Martin Jordanov (3 years old), winners of the special price "Young donor" at the 2012 "Zaedno" annual awards.





Workshop for Civic Initiatives Foundation (WCIF) is an organization registered as non-profit legal entity. The Foundation has been established in 2001, as the successor of the Charity Know How Program for Bulgaria that has operated in the country since 1997. The Foundation's mission is to encourage different communities to undertake responsibility and work actively for social development using effectively the available local resources.

**WCIF Annual report, 2012**

Published by: WCIF

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Photographers: Antoan Boginov, Viktor Troyanov, Mariana Kalacheva, Svetoslav Kutzarov,

Grantees' members and representatives, WCIF team

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WCIF team expresses gratitude to all participating organizations that have sent photos and visual materials to us. In this way they have contributed to enriching our archives!

**WCIF**

Workshop for Civic Initiatives Foundation

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**2012**

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