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# Letter from the Executive Director

Annually the Bulgarian state allocates 3 billion leva to social and health-related spending. What does state expenses have to do with a foundation, you might ask. Not much really. But on the pages of this here annual report of Workshop for Civic Initiatives Foundation I want you to learn more of what can be done in the social sphere with around a million. How a very small sum compared to the one above can be provided with a vision for development and taking worthwhile risks. How this sum can change the life of people and lead to solving different problems of the local communities.

How taking risks and providing financial support return multifold through the achieved results and not only but also through the voluntary labor, mobilized by the organizations, through the changed environment people live in, through the trust established on the field, the partnerships created and many other results, both qualitative and quantitative.

For Workshop for Civic Initiatives Foundation (WCIF) 2015 was a good year, filled with much work, but also with a lot of joy; it brought us recognition both within the country and abroad. We received two important

prizes: Best Partnership between Business and NGO of the Bulgarian Donors Forum (based on the votes of the members) and Media Initiative of the Year by the European Civic Forum.

We managed to sustain the levels of financial support for the civic sector. We continue to be one of the few organizations that provide log-term support for civic initiatives and not only.

We continued to provide technological resource for the development of civic organizations and expanded the prospects for improving their work via new opportunities, including Google donations.

All this would not have been possible if WCIF did not have the trust of its donors, partners, friends and supporters, of the people from the funded organizations, of the volunteers. Would not have happened without the inclusion of Trustees and the active work of WCIF's team.

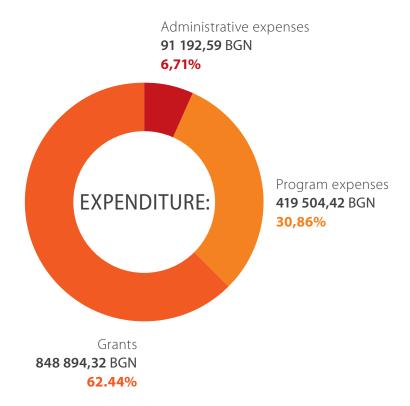
Many thanks for the trust and support.

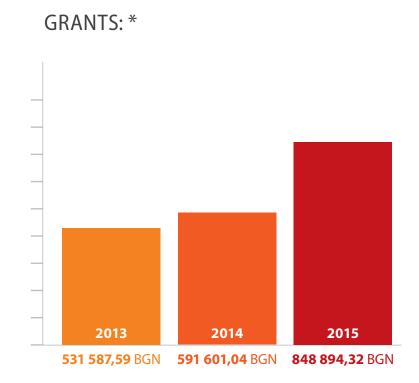
The next pages show all that we have managed to change for the better TOGETHER and with the limited

resource of one million leva at that. I am sure that even if we had tenfold more, we would still achieve significant change in the lives of people because we believe and because we take the risk of not only doing things but of doing them in the best possible way.

Iliyana Nikolova, Executive Director, WCIF







<sup>\*</sup>Comparative chart of the grants/amounts allocated by WCIF for the last three years.

## PROGRAMS AND FUNDS

## WE SUPPORT INITIATIVE ORGANIZATIONS

- Community Foundations
   Development Program in Bulgaria
- · Rainbow Program
- Strength-Based Development of Children and Youth from Disadvantaged Communities in Bulgaria
- NGO Program in Bulgaria under the European Economic Area Financial Mechanism
- · TechSoup Software Donation Fund

## WE HELP COMPANIES BE SOCIALLY RESPONSIBLE

- · Knowledge for Success
- · Robotics for Bulgaria
- · Study iT First
- Informatics and IT Teacher's
  Scholarship Program for Developing
  the IT Education in High Schools by
  Supporting Teachers
- · Sports Talents Program

#### WE MANAGE FUNDS AND PROGRAMS OF INDIVIDUAL DONORS

- No to Violence at School Campaign
- · Valya Krushkina Fund

#### WE SHARE EXPERIENCE

- · Annual Meeting of the Participants in WCIF's Programs
- · NGO Connection Day
- · Creating and Developing a Giving Circle Workshop
- · Involving Local Communities Training
- · Creating and Managing Youth Banks

#### WE DEVELOP PHILANTHROPY

- Managing Fundraising Campaigns
- Together Awards

#### **OPERATIONAL PROGRAMS**

- · Youth Build
- · Travelling Exhibition "Guardians and Traditions"
- · Project: GRUVI: Citizens and Institutions Govern Together

We believe that companies should not only be sensitive to the problems of society but they should also take part in solving them. Therefore, we support companies that have a vision of change and are ready to make it happen, by helping them align their business strategy with a social cause.

# Knowledge for Success Program

2015 was the fourth consecutive year for the Knowledge for Success Program, realized by the Workshop for Civic Initiatives Foundation in partnership with SAP Labs Bulgaria. In the fourth edition of the program 11 school boards from all over the country were supported to turn their school libraries into places that stimulate the desire to learn and create new opportunities for career orientation and consultation of students with a limited access to financial and educational resources. The funded organizations came from eleven different towns.

The program is a laureate of a number of awards and prizes. In 2015 the Workshop for Civic Initiatives Foundation and SAP Labs Bulgaria received the award of the Bulgarian Donors' Forum for Most Successful Partnership between a business and NGO for Knowledge for Success Program.







## From "I don't want to go to school" to "I want to become a web designer"

Mehmed is a student in 8th grade in the "Hristo Botev" language high-school in the town of Kardzhali. Mehmed doesn't like going to school, considers the time spent there as lost. He thinks that all classes, except information technologies, are boring. He doesn't like his classmates and refrains from communicating with them. He prefers to play on the computer or draw. Often teachers find drawings of his favorite characters from Game of Thrones in his notebooks instead of homework.

When at the beginning of the year Mehmed's classmates invite him to take part in the renovation of the school library the 8th grader refuses. He sees no sense in helping repair a place that he neither visits, nor intends to. In spite of his refusal, only a week later his classmates invite him again, this time – to make a list of books he would like to see in the school library. Surprised that anyone is interested in his opinion, Mehmed concedes. He puts only one title on the list – Game of Thrones, the book that inspired his favorite TV show

Curious to see whether he would really find his favorite book, the 8th grader decides to visit the library. Not only does he find his dream book but he discovers how nice and cozy the library has become. There are new tables, book shelves, a multimedia device, a screen and brand new, state-of-the-art laptop. Impressed, Mehmed is among the first volunteers in the next initiative of his classmates. He joyfully joins in creating a digital catalogue of the library books. He even participates in creating a special software for searching and lending books in the library.

Inspired by a job well done, Mehmed and his classmates embark on making a film fund of discs with movies adaptations of world famous novels. They also draw colorful covers of the films with summaries of the content. This is the favorite task for the 8th grader, who turns his noteboks into albums of paintings of Game of Thrones characters. Although he is slightly insecure in the communication with his classmates initially, Mehmed feels great when they all work together towards achieving their common goal. He especially enjoys the times when they all come together in the renovated library, watch movies and then discuss them.

Taking part in the school initiatives not only helps Mhehmed find friends and rediscover school as a fun place but to also find out that he would like to become a web designer.

Monika Kovachka – Dimitrova, Corporate Social Responsibility Project Manager, SAP Labs Bulgaria:



NGOs operate in an environment where the needs are huge and they face problems on a daily basis; however, they also encounter a lot of solutions. They provide a realistic idea of the potential effect of a given program. Their amassed knowledge and experience allows businesses to figure out the best ways to help society in achieving sustainability. In order to have such relations and long-lasting projects it is of utmost importance to share common values and goals, as well as to have respect and constant dialogue.

When a NGO helps a business to create a program that has real and long-lasting benefits for the people in our country, constantly gives ideas, feedback and new opportunities, this leads to a sense of satisfaction with the program in both partners. The successful partnership is most obvious when both sides achieve visible and long-lasting results with their programs and Knowledge for Success has turned into one such long-lasting and successful program for Bulgaria.

#### FINANCED ORGANIZATIONS:

	Name	Town
1.	Ekzarh Antim I Natural Sciences High-school Board of Trustees	Vidin
2.	Vassil Levski High-school Board of Trustees	Valchi Dol
3.	Ivan Hadjienov Professional high-school Board of Trustees	Kazanlak
4.	Hristo Botev High-school Board of Trustees	Karnobat
5.	St Klimen Ohridski high-school Board of Trustees	Kostenets
6.	Nadezhda Board of Trustees, Natural Sciences high-school	Lovech
7.	St. Kliment Ohridski Association in Public Benefit	Silistra
8.	Vassil Levski" Natural Sciences High-school Board of Trustees	Smolyan
9.	Sveti St. Kiril and Metodiy High-school Board of Trustees	Smyadovo
10.	General Vladimir Zaimov Board of Trustees	Sopot
11.	Neofit Rilski High-school Board of Trustees	Harmanli

## Robotics for Bulgaria Program

In 2015 WCIF and SAP Labs Bulgaria launched a brand new program called "Robotics for Bulgaria" whose objective was to stimulate the interest of students in science and technologies in a fun way and to give them the opportunity to work in a team as real researchers, by establishing and preparing school teams in robotics. The program aimed to develop students both academically and personally. It supported 17 teams of two teachers-mentors to create robotics teams in the schools they teach in. The teams were to be trained according to the First LEGO League Robotics Competition. Each team consisted of students aged 10-16 and worked for accomplishing missions via robots created by the students.

The program provided equipment to each team: one Lego set with Mindstorm educations 45544 programming module and a field mat. All 34 mentors took part in different trainings on mentoring, team work and received virtual support on constructing and programming a Lego robot. The program is realized for e period of two years and at the end of the first year a Festival of Robotics will take place, where the students will demonstrate what they have learnt so far.



#### From learning to inventing

Elena, Petra, Alexander and Vassil are 6th graders in the 108th "Nikola Belovejdov" school in Sofia. All four share that the informatics classes are their favorite but also admit they are sometimes boring and they would like them to be more interesting.

When they find out a robotics team is to be founded in their school, the four 6th graders are among the first to enroll. Other students, who so far have not shown significant interest in programming, also join in.

The team receives a Lego set. Their goal: to assemble and program the robot, so that it moves according to a certain route on the mat and collects a set pieces of garbage. Another task they have to fulfill is a research project under the topic "Turn trash into treasure".

As soon as the start the young inventors face their first challenge: the boys think they are better than the girls and decide they will be assembling the

robot and the girls will do the research. Afterwards, however, they find out it is best when everybody participates. Together they assemble the robot and together they decide to name it RoBin: Ro – from robot and Bin from trash bin. They research the environmental problems of the region they live in; meet with ecologists and science teachers. Together they develop a strategy for recycling trash and turning it into treasure.

The team learns that over 8 million tons of plastic are dumped in the World ocean each year, and plastic decomposes for at least 400 years. This alarming statistics motivates them to be more precise and to work even better on the implementation of the environmental missions of RoBin

They also prepared a dashboard that shows their values as a team and the results of their project. They not only learn how to work as a team but how



to have fun together. The students anxiously await each Monday when the Robotics Club meets. Everybody is excited about the upcoming Robotics Festival that will take place at the end of the school year. Not only will they have the opportunity to present what

they have learnt during the school year – how to design and program a robot, and how to prepare and present a research project, but will also compete with the rest of the teams from all over the country.

#### **SUPPORTED SCHOOLS:**

	Name	Town
1.	Prof. Dr. Assen Zlatarov Natural Sciences High-school	Vidin
2.	Sava Dobroplodni High-school	Shumen
3.	Atanas Burov Professional High-school	Silistra
4.	First Sveti Kiril i Metodiy Primary School	Gotse Delchev
5.	Nesho Bonchev High-School	Panagyurishte
6.	Hristo Botev Professioanal High-school	Shumen
7.	Vassil Levski Primary School	Razgrad
8.	108th Nikola Belovejdov High-school	Sofia
9.	Ekzarh Antim I Natural Sciences High-school	Vidin
10.	20th Todor Minkov Primary School	Sofia
11.	Otets Paisiy High-school	Kardzhali
12.	125th Prof. Boyan Penev High-school	Sofia
13.	Dimitar Blagoev High-school	Svishtov
14.	John Atanassov Sofia Professional Electronics High-school	Sofia
15.	Nayden Gerov Professional High-school	Lom
16.	Baba Tonka Math High-school	Ruse
17.	Vassil Levski Primary School	the village of Oreshene

## Study iT First Scholarship Program

Study iT First Scholarship Program was launched in the summer of 2015. The program supported 13 university freshmen, studying IT majors in Bulgarian universities to focus on their education and receive an opportunity for professional realization.

Each student receives a monthly monetary scholarship for two academic years, acquires key IT knowledge, skills and working practices, is assisted by a personal mentor working at SAP Labs Bulgaria and is given the opportunity to do the internship in the company (merit-based).

The selection process took part in September 2015. 317 students from all over the country applied and 13 of them were granted scholarships.





\*The names in this story are changed to preserve privacy.

#### From office manager to software developer

Alexandra is from Dryanovo. This year she enrolled in Software Engineering major at the Technical university in Sofia. Alexandra has a dream – she wants to create a computer program which will help visually impaired people. She wants to develop the application even before she graduates from the university.

When she arrives in Sofia, Alexandra decides to start working in order to support herself financially. The working opportunities she encounters, however, do not satisfy her expectations. She has to choose between a full-time well-paid job that she doesn't like and that does not allow her to attend classes and a low-paid internship position. She decides to do neither and instead apply for the Study iT First Scholarship Program. The program offers a monthly stipend, mentoring and

an opportunity for an internship at SAP Labs Bulgaria. Alexandra's application is approved and she becomes a part of the program.

At the official event marking the beginning of the program for the selected candidates the girl meets her future mentor, an employee of the company. She shares with him how happy she is that someone has believed in her and has offered help at this exact moment. Alexandra also tells her mentor about her dream – to develop a software application which would help people with impaired vision.

Alexandra is among the most diligent students – she attends all the lectures and seminars. She is happy that she does not have to work and miss classes like her fellow

students. She has enough time to devote to her project. She meets with her mentor and calls him once a week. They discuss how by pushing a single button on their phones visually impaired people can get in touch with friends and relatives who could help them in different situations. They share experience from the university and discuss the opportunities for career development of the software engineer. After each meeting with her mentor, she goes home even more motivated and ready to learn more and more.

Alexandra is looking forward to the upcoming summer vacation, but not to go on holiday but to take advantage of the opportunity for an internship that SAP Labs Bulgaria offers as a part of the program.



## Informatics and IT Teacher's Scholarship Program for Developing the IT Education in High schools by Supporting Teachers

At the beginning of the 2015-2016 school year SAP Labs Bulgaria in partnership with the Workshop for Civic Initiatives Foundation supported 7 working middle school IT teachers by covering the tuition for a "One-year course for acquiring additional professional qualification - Informatics and IT Teacher" in the Faculty of Mathematics and Informatics of Sofia University "Sveti Kliment Ohridski" (the oldest higher education institution in Bulgaria). The teachers applied and were selected by SAP Labs Bulgaria.

\*The names in this story are changed to preserve privacy.

#### **From Consumers to Creators**

Galina Koleva teaches informatics to students between 9 and 12 grade. She believes that the mission of the teacher is to expand students' horizons and to inspire them to create. Her opinion is that students are much more concentrated in using different programs rather than in creating them. This she defines as the greatest challenge in her work and looks for new ways to make her classes more interesting and motivating for students.

She applies for the IT Scholarship Program in order to enrich her knowledge in the field of IT, so that she can be of maximum use to her students. During the classes at the Faculty of Mathematics and Informatics Galina upgrades her knowledge in line with the latest trends and requirements concerning the teaching of informatics and IT in modern Bul-

garian school, as well as getting the opportunity to obtain higher professional degree. Part of the classes are led by specialists from SAP Labs Bulgaria, who share their practical experience with the students. During classes Galina meets the other teachers, financed under the project. They exchange good practices and experience, and share the need to enrich their knowledge in the field of informatics and information technology.

All teachers acquire new knowledge meeting the criteria for effective education and motivation to inspire their students. Each participant prepares to develop a thesis to defend at the end of the course for obtaining additional qualification.



## Sports Talents Program

A total of 28 athletes in individual sports aged 16-24 were financed under the Sports Talents program at the beginning of 2015. It's the fourth consecutive year of the program, realized with the financial support of Eurofootball, which assists the develop-

ment of prospective young athletes. The selected candidates practice 16 types of sport – athletics, canoeing, sailing, judo, sambo, rhythmic and artistic gymnastics, horse riding, academic rowing, athletes with impaired vision and Paraolympians,

table tennis for the disabled, wrestling, motocross, snowboarding and swimming. These athletes were selected among the record 213 applications received this year.

#### From the Sports Hall to the Olympics in Rio

Ivaylo is 21 and from the town of Montana. He has started training judo at the age of 7. The beginning of his sports career was marked by a number of awards at a national and international level. 2014, however, was very hard for the young athlete and he did not achieve any results. In spite of the unsuccessful year, Ivaylo didn't stop training. Moreover, he was extremely motivated to prove that he is the best. That is why he set a high goal for himself – to win an Olympic quota for the games in Rio to be held in August 2016.

His motivation and the incessant training were not enough to fulfill his big dream. The lack of financial resource to fund his preparation posed a serious problem. The young athlete felt that after his failures in 2104 nobody believed in him anymore.

At the beginning of 2015 after the selection process of the Sports Talents Program was completed, it turned out Ivaylo was on the list of the approved candidates. He used the financing provided by the program for purchasing equipment and going to several sports camps abroad. The support was not only financial but also moral. The team of the program believed in the potential of the young athlete and supported him. Ivaylo is set on not disappointing them.

Soon, the results followed. In the middle of 2015 he won a medal at the World Judo Championship in the Khazaki town of Astana. In September, Ivaylo won the gold medal at the European Judo Open Cup in Belgrade. A month later he accomplished one of the greatest achievements in Bulgarian judo by winning the gold medal at the Grand Priz tournament in Abu Dhabi. His win was the first for Bulgaria in the series of the Grand Games. Thanks to this success, Ivaylo received 500 points in the rank list for the Olympic games in Rio de Janeiro in 2016. In November he became second in the European Championship for athletes up to 23 years old in Slovakia. Soon afterwards he won a bronze medal from the Grand Priz in China.

The successful performance and the points won secure Ivaylo's participation in the Olympic Games in 2016. The young athlete expects to return home with a medal.



#### FINANCED ATHLETES:

	Athlete	Sport	Town
1.	Denislav Kodjabashev	Table tennis for the disabled	Varna
2.	Dessislava Georgieva	Academic rowing	Plovdiv
3.	Karin Okolie	Track-and-field	Sofia
4.	Kristina Tasheva	Rhythmic gymnastics	Sofia
5.	Miroslav Kirchev	Canoeing	Russe
6.	Nikol Stamboliyska	Track-and-field	Kyustendil
7.	Pavel Moravenov	Track-and-field	Plovdiv
8.	Peter Peev	Track-and-field	Sofia
9.	Michael Ivanov	Motocross	Troyan
10.	Kiril Milov	Classic wrestling	Dupnitsa
11.	Mariah Lybenova	Judo and sambo	Sofia
12.	Kamelia Karakoleva	Canoeing	Sofia
13.	Daniel Karakolev	Canoeing	Sofia
14.	Iliyana Stoilova	Windsurfing	Sofia
15.	Ivaylo Ivanov	Judo	Montana
16.	Mariela Nikolova	Sailing	Varna
17.	Daniel Nikolov	Sailing	Varna
18.	Vladimir Vladimirov	Swimming	Kyustendil
19.	Hristo Radev	Track-and-field for people with impaired vision	Dyulino
20.	Antoan Bojilov	Track-and-field for people with disabilities	Sofia
21.	Dimitar Ganichev	Snowboard	Chepelare
22.	Greta Banishka	Gymnastics	Sofia
23.	Natali Marinova	Rhythmic gymnastics	Sofia
24.	Zdravko Trenev	Dressage riding	Sofia
25.	Boris Nedyalkov	Kayaking	Vidin
26.	Elizabet Kirilova	Academic rowing	Sofia
27.	Boryana Kaleyn	Rhythmic gymnastics	Sofia
28.	Gala Chalakova	Track-and-field	Gabrovo

Elitza Ivanova, Eurofootball PR:



The partnership between the Bulgarian bookmaker Eurofootball and WCIF dates back to the year 2007. Step by step we started to upgrade and expand the causes we work together for and five years ago decided that the best manifestation of our cooperation is "The Sports Talents" Program. This Program is an example of a meaningful partnership between a private company and not for profit organization. We proved that by setting common objectives and sharing our goals the results are really impressive.

So far we have provided financial support to 127 young athletes. Some of them received funding for up to three times and ten of them have participated or will participate in the ultimate sport event – the Olympic or Paraolympic games! What keeps us together? The formula is quite complex and it includes mutual trust, team work, expertise but most of all – our common vision for what and how we want to achieve. Thank you for being our partners, dear friends!

We believe that philanthropy is not a single act of donating money but a long-term investment in socially significant projects. Therefore, we support individual donors to realize their project by: sharing knowledge and experience in designing their own program, responsibly and transparently managing the funds provided and measuring the long-term effect of the program.

## Valya Krushkina Fund

The Fund is created in memory of journalist Valya Krushkina, who passed away in 2012, by her brother Ventsislav Krishkin and Virginia Vladimirova. Four years later the interest in the competition continues to grow, and the initiative "Journalists in school" is becoming more popular all over the country. The fund organizes the annual awards for journalists "Valya Krushkina – journalism for the people", by which it promotes and encourages journalism in the name of the people. In 2015 the fund expanded by attracting more people dedicated to the cause and another initiative "Journalists in School" is gathering momentum and becoming more and more popular amongst school students.



#### Journalism with a Human Face

"Valya Krushkina – journalism for the people" awards were given for fourth consecutive year to journalists who stand for and defend the rights of ordinary people. In the fourth edition the category "Electronic media" was split up into "Radio" and "Television" in order to distinguish between these two important and quite different types of media. The category "Photography and media visual materials" was renamed into "Photo journalism". Thus the categories of the awards became six: printed media, radio, television, online media and photo journalism. The winners of the award in the various categories were announced at a special ceremony on the 26th of November 2015 at Studio 1 of the Bulgarian National Radio. Seven journalists received the symbolic pear shaped ink holder "Crystal pear", certificate and money.

#### **AWARDED JOURNALISTS:**

Journalist	Category	Prize
Mariya Milkova	Grand Priz	1000 BGN
Veronika Dimitrova	Television	500 BGN
Eleonora Tahova	Radio	500 BGN
Rossen Bossev	Printed media	500 BGN
Nedyalko Danov	Camera Journalist	500 BGN
Blagoy Tsitselkov	Young journalist	500 BGN
Tatyana Vaksberg	On-line media	500 BGN



### Students Ask, Journalists Respond

Days before the Day of Valya Krushkina (June 23) the "Journalists in School" initiative was launched. Around 200 students from 3 different schools in Sofia met with laureates of the Valya Krushkina award. The initiative took place for a second consecutive year and aimed to provoke the interest of students in journalism, to stimulate shaping active civil position and to promote civic journalism that protects the rights and interests of the people.

# No to Violence at School Campaign

In August 2015 a private donor gave WCIF the sum of 2 500 leva to be invested in a campaign for reducing violence in schools. After a call for proposals, the Workshop for Civic Initiatives Foundation supported the Youth Banks to realize their own projects for combating school violence in the towns of Shumen, Burgas, Gabrovo and Pazardzhik.

Around 4 500 students from 80 schools in the four towns learnt more about the reasons for manifestations of violence and the ways to fight it. A lot of them got involved in providing solutions for combating school bullying through participating in an art competition with an essay, poem, photo, drawing, poster and video. The campaign also had a positive effect on strengthening and positioning the Youth Banks in their respective local communities as their organizers.



#### **SUPPORTED ORGANIZATIONS:**

Organization	Project
Youth Bank Pazardzhik	No to Violence at School
Youth Bank Shumen	It's not you, when you are Rude
Youth Bank Gabrovo	Bullying Stops Here
Youth Bank Burgas	Look into my Eyes – I am not a Victim







#### From aggression to friendship

Tsveti is from Pazardzhik, a 10th grade student and a volunteer in Youth Bank Pazardzhik She participates in the NO to Violence at School campaign because she believes that school environment should be supportive and motivating for young people. One of the ways to do that in her opinion is reducing the violence at school.

The idea of the Youth Bank's team in Pazardzhik is to turn volunteers like Tsveti in "ambassadors of peace" who would train their classmates how to deal with aggression. They choose the peer-to-peer approach because the distance between trainers and trainees is smaller and the outreach to their target group is bigger. Before the start of the campaign Tsveti and the other "ambassadors of peace" pass aspecial training, entitled "Aggression. Ways to Deal with it". They also learn that aggression is inherent to everyone and it is important for it to be controlled and streamlined into something positive and constructive. They learn about the different types of aggression, the factors that provoke it and the ways to deal with it. Tsveti finds the different training methods especially interesting.

The meetings with students begin soon after the school year starts. Each of the "ambassadors of peace", together with a volunteer of Youth Bank Pazardzhik and a psychology specialist meet with students from

the whole town. Tsveti advises her classmates to communicate more and to try and understand other people's views and opinions. She uses interactive methods in order to reach them. She motivates them to solve different cases and participate in role playing, related to the problem with school violence.

The students decide to organize a poster competition entitled NO to Violence at School. Through this competition the students offer solutions to the problem of school violence themselves. All posters are included in an exhibition and the top three are awarded. The idea of the volunteers and the team of Youth Bank is to continue working toward decreasing violence at school.

We believe that change is impossible without the participation of active civic organizations. Therefore, we support initiative organizations that work to develop themselves and their communities by providing them funding, knowledge and experience.

# Community Foundations Development Program in Bulgaria

Since 2012 the Program supports Community Foundations and Youth Banks working for creating a favorable environment for local philanthropy and actively seeking and attracting local donors for causes of importance for the community. In 2015 a total of 11 Community Foundations and 3 more organizations - leaders in local philanthropy, as well as 13 Youth Banks were supported. The Program is realized with the financial support of the Charles Stuart Mott and America For Bulgaria Foundations.

### Institutional Development of Community Foundations Fund

In 2015 WCIF supported the institutional development of five community foundations in the country, one of them founded in the same year. The funding supported the community foundations' teams in financing projects of local civic organizations, maintaining successful relations with present and potential donors, as well as their overall positioning as reliable organizations in their respective community.

# SUPPORTED COMMUNITY FOUNDATIONS under the Institutional Development of Community Foundations Fund

	Organization	Town
1.	Gabrovo Community Foundation	Gabrovo
2.	Stara Zagora Community Foundation	Stara Zagora
3.	Sliven Community Foundation	Sliven
4.	Burgas Community Foundation	Burgas
5.	Civic Association "Future for Northwest Bulgaria - FFNWB"	Montana

### Social Innovations Fund

WCIF doubled the funds raised by five Community Foundations for social innovations. This funding promoted the Giving Circle model. The Community foundations in Burgas, Gabrovo, Sliven, Stara Zagora and Varna organized giving circles and managed to raise a total of 110 000 leva for 23 local projects and initiatives.

## SUPPORTED COMMUNITY FOUNDATIONS under the Social Innovations Fund

	Organization	Town
1.	Stara Zagora Community Foundation	Stara Zagora
2.	Sliven Community Foundation	Sliven
3.	Community Foundation - Burgas region	Burgas
4.	Community Foundation for Varna	Varna
5.	Gabrovo Community Foundation	Gabrovo



## Leadership in Local Philanthropy Fund

The Fund supported three organizations to enhance their capacity for attracting and allocating funding; they also obtained expertise in the field of fundraising and offering services for donors.

	Organization	Town
1.	Community Foundation "Plovdiv 2019"	Plovdiv
2.	PELSA	Plovdiv
3.	Association for Development of Sofia	Sofia



#### From "Leave me Alone, I Wanna Play" to "Let me Read you Some Yovkov"

Ivan is from the town of Sliven, a first grade student there. He clearly prefers computer games to homework and books. There are adventures in them, quests and missions that you cannot find in books, the 1st grader believes.

The actress Vyara Nenkova from Semaphore Association has a creative approach to the students of Sliven, who find reading boring and do it by obligation. She decides to stimulate their interest in reading by including them in theatrical plays based on famous pieces of literature. She intends to provoke their curiosity towards the authors by visiting their birthplaces as well as venues described in their books. This idea launches the project "Big storytellers with children's hearts" which is funded by the Sliven Community Foundation.

Ivan is the youngest participant in the storytellers group and he is very skeptical towards the activities of the group. Until he finds out that the whole group will visit the birthplace of the famous Bulgarian writer - Yordan Yovkov. At the beginning he views the journey as a road trip but then he becomes interested in seeing where Yovkov, of whom everyone is speaking, had lived.

In Zheravna the storytellers are welcomed as real explorers. Their hosts prepare local specialties for them and share stories about the village passed from generation to generation. Ivan and the other explorers visit the house where Yovkov was born and different venues described in his stories. Visiting a different place together, all storytellers immerse in a unknown reality. Each of them volunteers to read bits from the writer's

stories in his birth house, even those who still cannot read very well. Everybody reads except for Ivan. In spite of refusing to read, the first grader memorizes all the stories read by the others. Thus he discovers that not only computer games have adventures in them - books do too!

After they go back to Sliven, they start rehearsing the play based on the short story "Shibil". Ivan also participates. During the performance the young actor manages to impress the audience. Afterwards, he often gathers his family and reads short stories aloud, just like a real actor.



### Youth Bank Fund

In 2015 the Fund supported 13 Youth Banks in 13 Bulgarian towns. Thanks to that around 150 young people were trained how to create and manage donor programs "from young people for young people". The fundraising for financing youth projects was carried out entirely by the teams of the Youth Banks and they managed to raise over 28 000 leva for funding 37 projects of their peers.

The Workshop for Civic Initiatives Foundation supported the increase of recognition of Youth Banks through a massive online campaign. The stories of members of the Youth Banks were published on a specially created website – www.youthbankbulgaria.org and dispersed in the social networks and the media.



	Youth Bank	Hosting organization	Town
1.	Youth Bank Vidin	Active Society Association	Vidin
2.	Youth Bank Lom	INTELLECT RECOLLECT Association	Lom
3.	Youth Bank Montana	Civic Association "Future for Northwest Bulgaria - FFNWB"	Montana
4.	Youth Bank Burgas	Community Foundation - Region of Burgas	Burgas
5.	Youth Bank Shumen	Alternativi Dobrovolchestvo Razvitie - AlDoRa Assocation (Alternatives Volunteering Development)	Shumen
6.	Youth Bank Gabrovo	YMKA Gabrovo	Gabrovo
7.	Youth Bank Sofia	Ideas Factory Association	Sofia
8.	Youth Bank Pernik	P.U.L.S. Foundation	Pernik
9.	Youth Bank Kyustendil	Debut Association	Kyustendil
10.	Youth Bank Dupnitsa	Amala - Priyateli (Amala - Friends)	Dupnitsa
11.	Youth Bank Pazardzhik	Focus - European Center for Development	Pazardzhik
12.	Youth Bank Stara Zagora	Stara Zagora Community Foundation	Stara Zagora
13.	Youth Bank Sliven	Sliven Community Foundation	Sliven



# Rainbow Program

In 2015 the Rainbow Program supported 24 organizations from all over the country to work for the development of children and youth from economically underdeveloped regions, to build a healthy environment for them through improving the interactions between families, schools and the local community, and through promoting responsible and positive parenting. The program provided funding to initiatives targeting the social inclusion of children and youth from vulnerable groups, based on systemic approach for the development of children, their families and communities.

The call for proposals was realized in two stages. In the first stage – concept notes - 118 organizations from around the country participated. 41 of them were invited to the second stage, presenting a project proposal. Out of them, 24 were selected. Rainbow is a two-year program, realized with the financial support of Velux Foundation.



# SUPPORTED ORGANIZATIONS UNDER THE RAINBOW PROGRAM 2015-2017

	Town/Village	Organization	Project
1.	Antonovo	Nadegda za Antonovo Association	Give a hand
2.	Zvanichevo	KUZMANOV Foundation	Bulgarian School
3.	Burgas	Equilibrium Association	Children and youth against baby and child trafficking in the municipality of Kameno
4.	Sofia	Knowledge Association	Art for everyone
5.	Kurtovo Konare	Lyuben Karavelov 1897 Community Center	Children - Our Future
6.	Veliko Turnovo	Step by step Association	Come on. I can too.
7.	Samokov	Malak Zograph Foundation	There's a spark in everyone
8.	Kyustendil	Partners Kyustendil Association	Ethno mix
9.	Sofia	Child and Foklore Foundation	Children and youth art workshop 'The wisdom of our people
10.	Yambol	Umenie 2003 Community Center	Rainbow for our children
11.	Omurtag	Our Future - Omurtag Association	Be by my side
12.	Dobrich	Hand for Help Foundation	A world without violence
13.	Nova Zagora	NEW LIFE - Nova Zagora Association	I am here - a pilot model of secure and developing environment for children raised by their extended families"
14.	Stara Zagora	Open Society Club	Informal Education for Happiness - Opti- mistic Project
15.	Novo selo	Zemedelets 1874 Community Center	Let's be solidary - each child is unique and our differences make us stronger

# SUPPORTED ORGANIZATIONS UNDER THE RAINBOW PROGRAM 2015-2017

16.	Sofia	Wide Perspectives (Shiroki perspectivi) Foundation	Together against bullying at school
17.	Gabrovo	YMKA Association	For more children's smiles
18.	Sofia	Model UN in Bulgaria Association	Let's meet the challenges of the world together
19.	Mirkovo	Association for Youth Activities	One band, one sound! Project for including vulnerable groups of children and for promoting the school's Marching Band
20.	Lyaskovets	Future for Us Association	A school with open doors
21.	Sliven	Health of the Roma Foundation	Theatrical workshop Life skills and choices
22.	Vidin	Vidin Community Fund Chitalishta	Creating equal opportunities for development for children and youth from the villages of Gradets and Kapitanovtsi
23.	Isperih	Zornitsa Association	I get to know, learn, have fun
24.	Shumen	Alternativi Dobrovolchestvo Razvitie - AlDoRa Assocation (Alternatives Volun- teering Development)	A mobile educational-entertainment complex 'A Friend on Wheels'



### From "Diagnosis: socially isolated" to "I have a best friend

The town of Omurtag has 7000 inhabitants. One of them is the mother of Fedail Mehmed Fedail or Fedo, as she calls him. Fedo is one of the so-called "butterfly children". Born 8 years ago with a diagnosis epidermolisis buloza, which manifests as skin blisters that may occur spontaneously or as a result of minor mechanical friction.

Everyday non-adherent bandages and antibiotic creams are lifesaving because they protect the skin from infections and assist its healing, but their monthly price exceeds 2000 BGN.

Mother and son live alone because the father abandoned them when the disease was diagnosed. The mother's care is focused entirely on the physical survival of her only son.

The children in town, as well as their parents are not familiar with the disease and are afraid of contamination. Everybody keeps away from the boy and thus he gets another diagnosis: socially isolated. The lack of contact with his peers and adults turns out to be as life-threatening as his condition. Gradually Fedo closes up and becomes uncommunicative.

The participation of Fedo and his mother in the project "Be by my side" of the Our Future - Omurtag Association, funded by the Rainbow Program has a positive effect on the emotional and social development of the child.

During the play sessions that both children and adults attend, Fedo and his mother get the opportunity to really communicate with other people. The team of the

project makes sure that all participants, both parents and children have correct information about Fedo's condition and assure them there are no health hazards for them when they are in contact with him. After several play sessions, the children start talking to him and including him in their games. Then Fedo meets his first best friend.

The children may take toys to play with at home from the specially created within the project "Toy Bank" and Fedo prefers the interactive games. He is eager to participate in the different activities, shows interest and engagement, feels useful and of significance. He is happy that he has a best friend and is open to communicating with new people.



# Strength-Based Development of Children and Youth from Disadvantaged Communities in Bulgaria Program

In 2015 the Program supported 18 organizations from around the country. It provided financing to initiatives that respect the ability of children to make choices and decisions in difficult situations, allow children to participate actively and demonstrate understanding that children are not helpless and can actively work for changing their lives.

The call for proposals had two stages. In the first one, concept notes, 60 organizations took part. 41 were allowed to the second stage and out of them 18 were selected for funding. The grants are up to two years. The program is realized with the financial support of the OAK Foundation.

ORGANIZATIONS SUPPORTED UNDER THE STRENGTH-BASED DEVELOPMENT OF CHILDREN AND YOUTH FROM DISADVANTAGED COMMUNITIES IN BULGARIA PROGRAM:

	Town/Village	Organization	Project
1.	Kula	BOKAYA Association	Interaction for future champions
2.	Krepost	Future for Krepost Association	Let's keep going forward!
3.	Lovech	Mission Innovations Citizenship Association	Family playdates
4.	Plovdiv	Identity Foundation	Life skills
5.	Shumen	Board of Trustees with the Natural Sciences High-School	School is with us!
6.	Plovdiv	SED Foundation	I can, I know, I am
7.	Sofia	Institute for encouraging professional education and training	Creating space for free sharing of ideas and professional growth in the region of under the Balkan mountain
8.	Lovech	Knowledge Association	The other generation
9.	Sofia	Institute for art and therapy LIBERA	Good in rhythm, good in lessons
10.	Haskovo	Chance and Protection Association	Atelier for tolerant and equal relations
11.	Dobrich	YMCA Dobrich	Music therapy for good kids
12.	Aytos	Alternatives Association	Meeting point
13.	Kardzhali	Board of Trustees, Hristo Botev Language High-school	My second family
14.	Vidin	Board of Trustees of "Ekzharh Antim I" Math and Natural Sciences High-school	I am + I can + I am able to - mentoring and forum theater in help of children in risk

ORGANIZATIONS SUPPORTED UNDER THE STRENGTH-BASED DEVELOPMENT OF CHILDREN AND YOUTH FROM DISADVANTAGED COMMUNITIES IN BULGARIA PROGRAM:

15. Sofia	Re-Act Association	Tip-Top
16. Antonovo	Akademika 245 Association	Together we find solutions
17. Vidin	"Vselena 2003" Community Center	Leadership for children and youth in risk
18. Varna	Sauchastie Association	Creating a network of informal youth clubs





# From "I don't Want to Communicate with Anybody" to "I am a Volunteer"

Petya is 17, a high-school student in the town of Haskovo and a volunteer of Chance and Protection Association - Haskovo. The organization has a project "Atelier for tolerant and equal relations" funded by the Strength-Based Development of Children and Youth from Disadvantaged Communities in Bulgaria Program. The project uses the "peer-to-peer method" and Petya is one of the trainers.

As a trainer, the 17-year-old girl gets acquainted with the story of V.H. For two months V.H. exchanges messages with a boy from her school on Facebook. She shares that in their chats he says he likes her a lot, is very nice to her and she feels him more and more close. When they meet at school however, he acts as an entirely different person. He doesn't pay any attention to her, he goes by without even saying hi. What worries V.H. most are the cases when she passes by him and his friends and they start laughing behind her back. V.H. shares with Petya that she feels confused and doesn't know what to think.

One day V.H. accidentally finds out that the boy is saying indecent things about her at school. This upsets her extremely because she is already in love. Moreover, she has fallen in love for the first time. She closes up, her GPA falls and she does not want to see anyone.

Petya manages to convince V.H. to attend the Youth Group formed within the project. She is hesitant but accepts. At the beginning she is shy and silent but gradually she starts communicating with the rest of the group.

In time she manages to put an end to her relationship with the boy. She says to Petya that it was very hard for her to do that because she is accustomed to looking forward to hearing from him and to communicating with him every day. But in the youth group she finds peers whom she befreinds and finds a common language with.

Soon V.H. becomes one of the most active members of the Youth group. She contributes a lot to promoting the initiative "Social Mail" which aims to research the relations between genders in two schools in the town of Haskovo, as a part of the project.

## NGO Program of the European Economic Area Financial Mechanism

Managed together with the Open Society Institute, in 2015 the Program continued to be the main source of funding for public benefit NGOs in Bulgaria. WCIF coordinates the Capacity Building component, which is one of the four thematic funding areas. Out of the 217 projects proposals received in the third call of Lot 4, 33 were approved for funding; the contracts with the organizations-beneficiaries were signed and the projects launched in May-June 2015. Projects from the first and second call also continued during the whole of 2015. The coordination and monitoring of the projects were carried out by WCIF's team. By the end of 2015 out of the total 109 projects under Lot 4, 36 finished and their final reports were approved. The program ends in the fall of 2016.

# TechSoup Software Donation Fund

In 2015 TechSoup updated their global image by rebranding the platform and launching a new global portal for technological donations by Microsoft. In Bulgaria the program remains the only way through which non-governmental organizations registered in public benefit and community centers (chitalishta) can receive software donations. The platform offers software by: Microsoft, Adobe, Symantec, and as of 2015 - three products of Google. During the year a total of 276 software orders were placed by 192 organizations, 91 of which newly registered. The increased number of orders is partially due to the new donations program of Google, as well as to new products by traditional donors.

# Teodora Antonova, "Sushtnost" (Essence) Foundation

"As a donation from TechSoup we have received a Windows package, Photoshop and Adobe Reader. We are extremely happy that we can use original products in exchange of a minimal administrative fee. We have also recommended the program to our partners."

We believe that "support" does not only stand for funding. Therefore, we exchange experience and good practices with civic organizations from all over the country by organizing trainings and workshops on topics of interest and importance to them.



# Annual Meeting of the Participants in the WCIF's Programs

Over 60 representatives of civic organizations, supported by the Workshop for Civic Initiatives Foundation participated in the traditional annual meeting of the Foundation, organized for the 12th consecutive year. In 2015 the topic of the meeting was "Tolerance". All attendees took part in different role playing games inspired by real events. The topic spurred a series of discussions and provoked the participants to share good practices and experience from their work with marginalized groups.





# NGO Connection Day - Technologies for Good Causes

In 2015 the NGO Connection Day gathered 100 representatives from over 70 civic organizations from the whole country. The event presented the new opportunities that technologies provide for increasing the effectiveness of the work of NGOs. IT experts presented to the participants the functionalities of Office 365 and gave practical advice on working with Excel. The initiative was organized in partnership and supported with Microsoft Bulgaria.





# Establishing and Developing Giving Circle Workshop

A total of 23 representatives of non-governmental organizations from around the country learned how to fundraise from individual donors through the Giving Circle model personally from Eugenie Harvey from The Funding Network (TFN), the organization that came up with the model and is dispersing it around the world (in over 15 countries so far). Different interactive exercises and role games were used in order for the participants to acquire practical skills on how to apply the model. The team of the Workshop for Civic Initiatives Foundation, which introduced the model in Bulgaria in 2012, shared its experience with applying it in our country.





# Engaging Local Communities Training

Representatives of Community Foundations and Youth Banks took part in the training "Engaging Local Communities". The participants were introduced to effective practices of fundraising, of engaging local institutions and promoting their work in their local communities.



# Creating and Managing Youth Banks

WCIF organized two training for youth banks' teams in 2015. After the training for 13 youth banks' coordinators we organized a four days summer camp for youth bank activists and team members.

Around 50 young people exchanged experience, ideas and inspiration and discussed good fundraising and volunteer recruiting practices. During the training sessions the young people took part in different interactive exercises and situation games and at the end of each panel they discussed the problems that came up.



We believe in people and organizations of initiative that is why we work towards having more donors from Bulgaria for Bulgaria. Since it was established 15 years ago to this day the Workshop for Civic Initiatives Foundation develops the philanthropy in Bulgaria.

# TOGETHER (ZAEDNO) Awards

The 10th Annual Together (Zaedno) awards were presented to their respective winners at an official ceremony. Five campaigns were awarded in the five categories of the competition: Best Campaign of NGO, Most Effective Campaign, Best partnership between business and NGO, Individual Donor with a Cause and Best Campaign. Traditionally, the Workshop for Civic Initiatives Foundation gave a special award for Civic Position Provoking Debate. During the ceremony journalists and media promoting philanthropy in Bulgaria also received awards.

The anniversary edition was marked by three videos devoted to philanthropy. Winners of the Zaedno awards and members of the jury from different years were featured in them.



#### What is philanthropy?

#### Georgi Lozanov,

media expert and member of the Zaedno awards jury in 2006, 2007, 2008 and 2010.

"Philanthropy is a natural form of relations between people. Philanthropy is needed, shy, but moreover beautiful."

#### Dr. Milen Vrabevski,

winner of the Zaedno award in Individual Donor with Cause category in 2014.

"For me philanthropy is three main things: personal responsibility, with personal investment following a personal investment program."

#### Mariy Cherneva,

member of the Zaedno awards jury in 2014 and 2015.

"Philanthropy - it exists, it's modest, but it is developing!"

# 2gather together

The charity on-line shop 2gather together kept raising funds for WCIF's Endowment in 2015 by selling handmade souvenirs and accessories. Part of the products are crafted within the projects supported by the Living Heritage Program, others are donated by different artists and craftspeople. The total sum of donations received via the on-line shop was 221,5 leva.

# No Dinner Dinner

In December 2015 the No Dinner Dinner fundraising initiative took place for the fourth consecutive year. Donors and partners of the foundation were invited to a dinner that was not to take place on December 23, 2015. Instead WCIF called on the guests to donate 20 leva and spend the evening with their families.

# A part of Giving Tuesday once more

At the end of 2015, the Workshop for Civic Initiatives Foundation once again became a part of the global fundraising initiative Giving Tuesday that, through the power of social networks and media focuses the attention on philanthropy. WCIF organized a massive on-line fundraising campaign for combating violence at school, which became known as #GivingNoViolenceTuesday.

We believe that cooperation between non-governmental organizations, local authorities and business organizations of a certain geographical community is the best way to achieve social change. That is why we organize initiatives that actively involve both civil society organizations and local institutions and businesses.

# 30 young people in Youth Build Program

In 2015 WCIF launched the Youth Build Program in partnership with Stara Zagora Community Foundation. 30 young people from Stara Zagora aged 18-24 who have dropped out of school and live on the verge of poverty were supported in order to receive professional education, motivation for finding work, contacts with prospective employers and employment. Youth Build Bulgaria is developed in partnership with YouthBuild International which provides technical support, resources, training materials as well as connections with other organizations applying the model.



### From "I don't Have a Profession" to "I have a Future"

Anton is 18, from the town of Stara Zagora. He dreams of becoming a lawyer some day. He is attracted by the perspective to defend the deprived of rights. Much like himself.

The young man lives on the verge of poverty. He grew up in a family of 5, with only his father providing the bread on the table. Young people like Anton have difficulties finding work. The lack of qualifications and skills as well as the refusal of a large number of employers to hire Roma are serious obstacles for finding a job. Besides being of Roma origin and having no means to ensure his education, Anton has another problem - he has no ID. He was supposed to get one 3 years ago but the house he grew was illegally built. He can not have an ID issued unless he has a permanent address.

Searching for development opportunities, Anton decides to join Direction: Profession. Thanks to the project the young man takes part in a training that improves his educational skills. He is one of the most dilligent and motivated

participants because he intends to use the knowledge he gained in the subjects Bulgarian language and literature and History in order to apply for a Law major. He also enrolls in a professional construction course where he receives certified professional training. He is convinced that as a construction worker he will able to make enough to both support his family and save money for his education.

Anton shares that for him the psychological support that he receives from the project's team is of extreme significance. Thanks to it, he feels confident and motivated to develop. He is sure that he is the one responsible for his own future and that the day after tomorrow is in his own hands.

What lies ahead of Anton and the other participants are internships where they will gain some practical experience, so that they can start work afterwards. Direction: Profession also provides contacts with employers who could hire the participants who successfully complete the training.





# Citizens and Institutions Govern Together

Citizens of Bulgaria's capital met with representatives of institutions and non-governmental organizations during three consecutive thematic discussions for improving the quality of living in Sofia. The discussions were a part of the project "GRUVI: Citizens decide and govern in partnership with the institutions, realized under the Europe Program of the Stolichna (Capital's) Municipality.

The aim of the project was to engage the civic society and the institutions in a dialogue for solving problems in three thematic areas: infrastructure related to healthy living; social services for the elderly; and security. The topics were deemed as priorities during the Community Forum that took place in October 2014. The discussions came up with recommendations for joint actions of the non-profit organizations and the structures of local authorities in the respective areas. The citizens' recommendations were provided to the local authorities in the form of detailed analyses.

# The European Civic Forum awarded Comics for Equality

In 2015 the project Comics for Equality led by the Italian organization Africa e Mediterraneo and realized in Bulgaria by the Workshop for Civic Initiatives Foundation received the Award for Democratic Citizenship of the European Civic Forum in the category Media initiative of the year.

The European Award for Democratic Citizenship is given to important civic initiatives that improve community life by establishing democracy, social justice and the universal access to rights. Comix4Equality took place in 2014.

# Guardians and Traditions travel the country

The traveling exhibition Guardians and Traditions created as a part of the Living Heritage Program visited 8 towns and villages around the country. The exhibition consists of 20 photographs featuring Bulgarian traditions and customs, taken during the Living Heritage Festival in 2014. Guardians and Traditions started its tour in December 2014 from the town of Kystendil, and continued through Sofia, the village of Bistritsa, Pozharevo, Bardarski Geran, Seydol and Shumen. More than 15 000 people saw the exhibition and in 2016 its successful tour around the country will continue.







#### **Donors**



#### **Charles Stewart Mott Foundation**

Development of Community Foundations in Bulgria and organizational support for WCIF



#### America for Bulgaria Foundation

Development of Community Foundations in Bulgria



#### **OAK Foundation**

Strength-Based Development of Children and Youth from Disadvantaged Communities in Bulgaria



#### **VELUX Foundation**

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#### YouthBuild International

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#### **Sofia Municipality**

Project: GRUVI: Citizens and Institutions Govern Together



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#### **Vivacom**

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Providing space at Vivacom Art Hall for WCIF events

#### **Vivacom**

Awards in the category: Young Journalist at Valya Krushkina – Journalism for the People Awards



#### Coca Cola

Drinks



#### Domain Menada

Drinks



#### **Bulgarian Family Planning Association**

Catering for the ceremony of Valya Krushkina – Journalism for the People Awards



#### **Apeiron communications**

For organizing the ceremony of Valya Krushkina – Journalism for the People Awards



#### **Bulgarian National Television**

For the preparation and broadcasting of information materials and short movies for the Valya Krushkina – Journalism for the People Awards



#### **Bulgarian National Radio /BNR/**

For providing Studio 1 of the BNR for the ceremony of Valya Krushkina – Journalism for the People Awards



#### Inhom

Produced the statuettes – awards for the Valya Krushkina – Journalism for the People Ceremony



#### **Contour Global**

Providing funds in support of young people participating in YouthBuild Program

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Metal Invest Ltd.

Midas Ltd.

MP Gabrovo Trans Ltd.

Music Agency "Artmusic"

*Nanuk International Ltd.* 

Nikon Ltd.

Optikom Ltd.

Peter Petrov LID 2014 Ltd.

Patstroy Gabrovo SC

Rotary Club Gabrovo

Rotary Club Stara Zagora

Royal Sun 1 Ltd.

"Gabrovo 6008 —

Kiril Dinov"Association

SNC Gragdanski Club Lipa

Societe General ExpressBank

Sports Athletic Club (SKLE) Beroe

Tekom Ltd.

Tempus Link Ltd.

Tis Oil Ltd.

Topalovi 2008 Ltd.

Totem Ltd.

Tosho Vidov ST

Trendy Ltd.

2 Primary School Petko R. Slavejkov

**Board of Trustees** 

Raycho Karolev Secondary School

**Board of Trustees** 

Christofor Burnadgiev Foundation

Zagora Holding

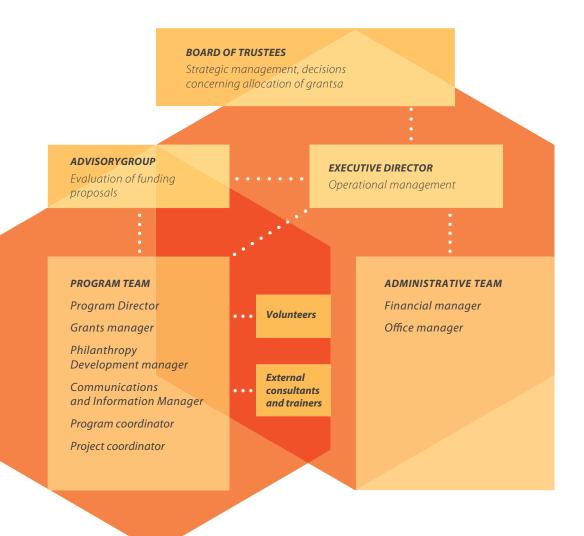
CIES Ltd.

Char M Ltd.

Chamova Ltd.

Universal Investment Property Ltd.





#### STRUCTURE AND TEAM

#### **Board of the Trustees:**

Aniel Gotchev

Valeri Manchev

**Dimitar Tzolov** 

Ilyan Hristov

Milena Burnaska

Monika Hristova – Chairperson

Ralitza Again-Guri

#### **WCIF TEAM**

Executive Director — Iliyana Nikolova

Program Director — Eleonora Gadjeva /till June 2015/

 ${\it Philanthropy\ Development\ Manager-Monika\ Pisankaneva}$ 

Grants Manager — Galina Asenova

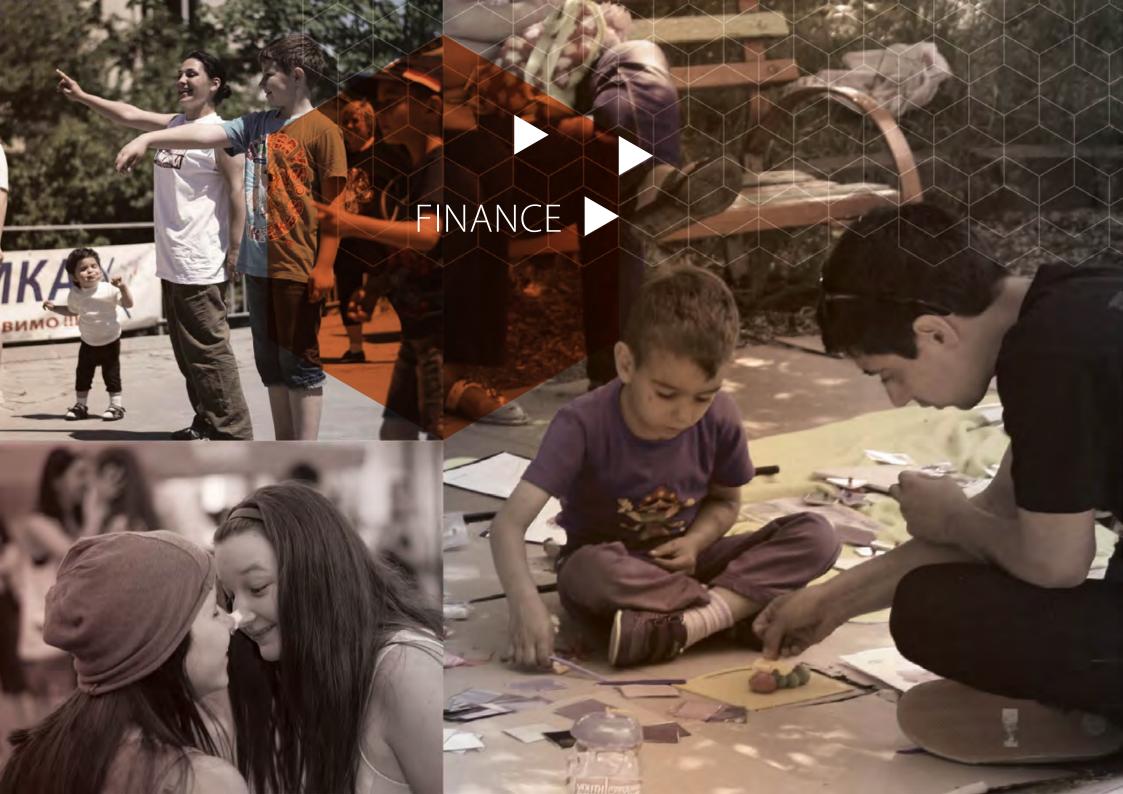
Project Coordinator — Valery Pandzharov

Financial Manager — Maria Stoimenova

Communications and Information Manager — Maria Tzekova

Program Coordinator — Peter Andreev

Office Manager — Maria Petrov





#### **BALANCE**

DALANCE		f 31.12.2015.		As of	f 31.12.2015.
ASSETS /all figure	s are in thous	ands BGN/	<b>LIABILITIES</b> /all figure.	s are in thous	ands BGN/
SECTIONS, GROUPS, ARTICLES		2014	SECTIONS, GROUPS, ARTICLES	2015	2014
A.NON CURRENT ( LONG TERM ) ASSETS		· · ·	A. CAPITAL AND RESERVES		
I. LONG TERM ASSETS		· · ·	I. RESERVES		
1. Land and buildings, incl.:	230	244	1. Other reserves	1904	1610
— Buildings	230	244	Total for group I :	1904	1610
2. Equipment	9	7	Grand Total "A" :	1904	1610
3. Vehicles and other long term tangible assets	48	64	B. LIABILITIES		
Total for group I:	287	315	1. Liabilities to providers incl.:		10
Grand Total "A":	287	315	up to 1 year		10
B. CURRENT ( SHORT TERM ) ASSETS			2. Liabilities to financial institutions:		30
I. MATERIAL ASSETS		, , , ,	up to 1 year		30
1. Other material assets		1	3. Other liabilities incl. :	11	5
Total for group II :	1	1	— To employees incl.:	3	
II. TAKINGS			up to 1 year	3	
1. Other takings	32	33	— Social security incl. ::	7	4
Total for group III :	32	33	up to 1 year	7	4
IV. CASH		, , , ,	— Taxes incl. :	1	1
1. Available cash	6	24	up to 1 year	1	1
2. Cash in current accounts (deposits)	2831	2020	TOTAL "B", incl. :	11	45
Total for group IV :	2837	2044	up to 1 year	11	45
Grand Total "B" :	2870	2078	C. Funding and future takings, incl. :	1242	738
TOTAL ASSESTS (A+B)	3157	2393	— funding	1242	738
			TOTAL LIABILITIES (A+B+C)	3157	2393



#### ACCOUNT OF THE REVENUE AND EXPENDITURES

As of 31.12.2015. /all figures are in thousands BGN/			/all fi	As a igures are in tho	of 31.12.2015. usands BGN/
SECTIONS, GROUPS, ARTICLES		2014	SECTIONS, GROUPS, ARTICLES	2015	2014
Revenue from planned activities	6	5	Result from profit activities incl.	6	5
Financial Income	6	5	— Services — Rent	6	5
Expenditure on income taxes	1	1	Total Income from planned activities	6	5
Result after taxes	5	4	TOTAL INCOME FROM ACTIVITIES	6	5
TOTAL income	6	5	Total Income	6	5
		•	GRAND TOTOAL	6	5

#### ACCOUNT ON THE OWN CAPITAL 2015

/all figures are in thousands BGN/

INDICATORS	Subscribed Capital	EMISSIONS' PREMIUMS	RESERVES				FINANCIAL RESULT FROM PREVIOUS YEARS		Current YEAR	TOTAL	
			after evaluations	. –				•	uncovered loss	: ',	own capital
	1	2	3	4	5	6	7	8	9	10	11
Balance at the beginning of the reported period	•		•	•		•	1610	•	•	•	1610
Financial result for the current period	•		•	• • • •		•	294	•	•	•	294
Balance at the end of the reported period	0	0	0	0	0	0	1904	0	0	0	1904
"Own capital at the end of the reported period"	0	0	0	0	0	0	1904	0	0	0	1904



#### ACCOUNT OF THE REVENUE AND EXPENDITURE FROM NON-PROFIT ACTIVITIES 2015

	As of 3 are in thouse	31.12.2015. ands BGN/	/all fig	As of 31. ures are in thous	
TYPE OF EXPENDITURE		2014	TYPE OF REVENUE	2015	2014
a	1	2	a	1	2
I. EXPENDITURE ON ACTIVITIES	:		I. REVENUE FROM ACTIVITIES		
A. Expenditure on the planned activities		· · · · · · · · · · · · · · · · · · ·	A. Revenue from planned activities		
1. Donations	824	592	1. Revenue from donations under condition	1427	1370
2. Other expenditure	42	66	2. Revenue from donations without condition	16	18
Total A	866	658	Total I	1443	1388
<b>5.</b> Administrative expenditure	397	403	II. FINANCIAL INCOME		
Total I	1263	1061	2. Income from interests	49	35
II. FINANCIAL EXPENDITURE		· · ·	3. Positive result from exchange rates deviations	277	154
3. Negative result from exchange rates deviations	214	91	Total II	326	189
4. Other expenditure on financial operations	3	3	IV. REVENUE FROM ECONOMIC ACTIVITIES	5	4
Total II	217	94	V. TOTAL REVENUE	1774	1581
V. TOTAL EXPENDITURE	1480	1155	Total (V)	1774	1581
VI. RESULT		426			
Grand total (V + VI)	1774	1581			



#### ACCOUNT ON THE CASH FLOW

As of 31.12.2015. /all figures are in thousands BGN/

TYPE OF CASH FLOW	Текущ период	Предходен период
a	1	2
I. AVAILABLE CASH AT THE BEGINNING OF THE PERIOD	2044	1979
II. CASH FLOW FROM NON-PROFIT ACTIVITIES		
A. Revenue from non-profit activities		<u>.</u>
Donations under conditions	1875	967
Donations under no conditions	12	14
Revenue from banking and currency operations	326	186
Other revenues		29
Total revenues from non-profit activities	2213	1196
B. Payments on non-profit activities		
Paid donations	824	592
Salaries	170	170
Social security payments	45	40
Payments on banking and currency operations	160	34
Payments on services	133	166
Other payments	94	134
Total payments on non-profit activities	1426	1136
C. Net cash flow from non-profit activities	787	60
III CASH FLOW FROM PROFIT ACTIVITIES		
A. Revenues from profit activities		
Revenue from sales of assets and services	6	5
Total revenue from profit activities	6	5
C. Net cash flow from profit activities	6	5
IV. AVAILABLE CASH AT THE END OF THE PERIOD	2837	2044
V. CHANGE IN CASH DURING THE PERIOD	793	65

Registered auditor 0087 Radinka B. Stoeva 16, Lavale Street, Sofia TO: THE BOARD OF TRUSTEES of Workshop for Civic Initiatives Foundation – Sofia

# Independent Auditor's Report

We audited the attached Workshop for Civic Initiatives Foundation's financial Reports as of December 31, 2015, consisting of Balance as of December 31, 2015, the related to it Account on the revenues and expenditures, Account on the cash flow, and the Account on the own capital for the year ending on the a.m. date, as well as generalized announcement of existing accounting policies and practices and additional clarifying information.

# The responsibility of the management concerning the financial reports:

The management is responsible for the preparing and truthful presentation of this financial report in compliance with the National Accounting Standards for small and medium companies and the respective internal regulations and monitoring systems which the management deems appropriate for the preparation of the financial reports, which should not contain inaccuracy, deviation, and discrepancy, no matter whether they are due to fraud or to error.

#### The responsibility of the auditor:

Our responsibility involves expressing the auditor's opinion on this financial report, based on the audit we have carried out. Our audit has been conducted in compliance with the professional requirements of the International Audit Standards. These standards demand observing the ethic requirements, as well as that the audit is planned and carried out so that we are

convinced to a reasonable extent that the report does not contain inaccuracy, deviation and discrepancy.

The audit involves the application of procedures with the aim to get auditor's evidence concerning the sums and the declarations in the financial report. The selected procedures depend on the judgment of the auditor, including the assessment of the risks of considerable inaccuracy, deviations, and discrepancies in the financial report, no matter whether they are due to fraud or error. While making the risk assessment, the auditor takes into account the system of internal monitoring, related to the preparation and truthful presentation of financial report on behalf of the management to develop audit procedures which are suitable for the concrete circumstances, but not with the aim of expressing opinion on the effectiveness of the system of internal monitoring. The audit also involves assessment of the suitability of the applied accounting policies and the advisability of the approximate accounting evaluations, made by the management, as well as an evaluation of the overall presentation of the financial report. We consider that the audit conducted by us provides adequate basis to express our auditor's conclusion.

#### Conclusion:

In our opinion, the financial report gives a truthful and honest idea of the property and financial status of Workshop for Civic Initiatives Foundation as of December 31st, 2015, as well as of the financial results of its activities and the cash flow for the year, ending on that date, in compliance with the National Accounting Legislation for small and medium companies.

# Report on other legal and regulatory requirements:

In accordance with the requirements of the Bulgaria Accountancy Law /article 38, item 4/ we have read the Foundation's 2015 Annual activities report.

This report is not part of its annual financial report for the same period. The responsibility for the preparation of this activity report is born by the management of the Foundation. The financial information in the annual activity report is in accordance with all substantial aspects of the information given out in the financial report of the Foundation as of December 31st, 2015 and is in full compliance with the accounting standards applied in the country.

18.03.2016 Sofia Registered auditor:

Регистриран одитор

